DECLARATION OF JOHN C. OCHOA

I, JOHN C. OCHOA, hereby aver, pursuant to 28 U.S.C. § 1746, that I have personal knowledge of all matters set forth herein unless otherwise indicated, and would testify thereto if called as a witness in this matter

- 1. I am an adult over the age of 18, and a resident of the State of Illinois. I represent the Plaintiff, Jessica Lee, in this matter. I am fully competent to make this Declaration, and make such Declaration in support of Plaintiff's Motion for Class Certification.
- 2. Attached to this Declaration as Exhibit 1 is a true and accurate copy of the main findings of a Pew Research Center study published on August 2, 2012 entitled "Mobile Phone Problems" This document is accessible at URL http://www.pewinternet.org/Reports/2012/Mobile-phone-problems/Main-findings/Mobile-phone-problems.aspx.
- 3. Attached to this Declaration as Exhibit 2 is a true and accurate copy of a New York Times Article written by Nicole Perloth and published on April 7, 2012 entitled "Spam Invades a Last Refuge, the Cellphone."
- 4. Attached to this Declaration as Exhibit 3 are documents bates labeled SLIC 000001-000024. These documents consist of a "Call-Back Agreement" between Defendant Stonebridge Life Insurance Co. ("Stonebridge") and Defendant Trifecta Marketing Group LLC ("Trifecta"). Stonebridge has designated these documents as "Confidential-attorneys eyes only" pursuant to the Protective Order entered in this case on June 6, 2011. As a result, Plaintiff has filed an administrative motion to file this document under seal, and has submitted it to this Court under seal in connection with that Motion.
- 5. Attached to this Declaration as Exhibit 4 are true and accurate copies of excerpts from the deposition of Alois Rubenbauer, which occurred on August 9, 2012 in Salt Lake City, Utah.
- 6. Attached to this Declaration as Exhibit 5 is a true and accurate copy of an invoice from PBX Change to Trifecta Marketing Group LLC, which was marked as Exhibit 40 during the deposition of Alois Rubenbauer.

- 7. Attached to this Declaration as Exhibit 6 is a true and accurate copy of an invoice from PBX Change to Trifecta Marketing Group LLC, which was marked as Exhibit 41 during the deposition of Alois Rubenbauer.
- 8. Attached to this Declaration as Exhibit 7 is a true and accurate copy of an invoice from PBX Change to Trifecta Marketing Group LLC, which was marked as Exhibit 42 during the deposition of Alois Rubenbauer.
- 9. Attached to this Declaration as Exhibit 8 is a true and accurate copy of a document bates labeled SLIC 000049. Stonebridge has designated this document as "Confidential" pursuant to the Protective Order entered in this case on June 6, 2011. As a result, Plaintiff has filed an administrative motion to file this document under seal, and has submitted it to this Court under seal in connection with that Motion.
- 10. Attached to this Declaration as Exhibit 9 are true and accurate copies of documents bates labeled SLIC 000057-000083 (hereinafter "Stonebridge Leads List.") Stonebridge has designated these documents as "Confidential-Attorney's Eyes Only" pursuant to the Protective Order entered in this case on June 6, 2011. As a result, Plaintiff has filed an administrative motion to file this document under seal, and has submitted it to this Court under seal in connection with that Motion.
- 11. Attached to this Declaration as Exhibit 10 is a true and accurate copy of document bates labeled SLIC 000038. Stonebridge has designated this document as "Confidential" pursuant to the Protective Order entered in this case on June 6, 2011. As a result, Plaintiff has filed an administrative motion to file this document under seal, and has submitted it to this Court under seal in connection with that Motion.
- 12. Attached to this Declaration as Exhibit 11 is a true and accurate copy of document bates labeled SLIC 000047. Stonebridge has designated this document as "Confidential" pursuant to the Protective Order entered in this case on June 6, 2011. As a result, Plaintiff has filed an administrative motion to file this document under seal, and has submitted it to this Court under seal in connection with that Motion.

-2-

- 13. Attached to this Declaration as Exhibit 12 is a true and accurate copy of the "subscriber detail" for telephone number 650-283-0793" for the time period of November 15, 2010 to January 31, 2011, produced by T-Mobile U.S.A. in response to a subpoena issued in the related case: *Hubbard, et al. v. Wenner Media LLC*, No 11-cv-4648 (N.D. Cal.).
- 14. According to the Florida Secretary of State website, an individual named "Joseph Montalbano" was a managing member of the company Impulse Marketing LLC. A true and accurate copy of the Florida SOS Entity Detail for Impulse Marketing LLC is attached as Exhibit 13. A comparison of the address for Impulse Marketing LLC and the address for Trifecta, which appears on Exhibit's 5-7 of my Declaration, show that the two companies had the same mailing address.
- 15. My law firm compared telephone numbers with a "call date" between November 28, 2010 and December 4, 2010 that appear on the Stonebridge Leads List to the T-Mobile List, and found that 26 phone numbers that appear on the T-Mobile List match the unredacted portion of the phone numbers that appear on the Stonebridge Leads List. The "contact date" for the telephone numbers listed on the Stonebridge Leads List all fall within a few days of the transmission date on the T-Mobile List.
- 16. Attached to this Declaration as Exhibit 14 are true and accurate copies of excerpts from the deposition of Plaintiff Jessica Lee, which occurred on July 31, 2012 in Richmond, Virginia. Stonebridge has designated this document as "Confidential" pursuant to the Protective Order entered in this case on June 6, 2011. As a result, Plaintiff has filed an administrative motion to file this document under seal, and has submitted it to this Court under seal in connection with that Motion.
- 17. Attached to this Declaration as Exhibit 15 is a true and accurate copy document bates labeled P177. Plaintiff has designated this document as "Confidential" pursuant to the Protective Order entered in this case on June 6, 2011. As a result, Plaintiff has filed an administrative motion to file this document under seal, and has submitted it to this Court under seal in connection with that Motion.

	Case 3:11-cv-00043-RS Document 69-1 Filed 08/29/12 Page 5 of 98
1	10 Au 1 I
1	18. Attached to this Declaration as Exhibit 16 is a true and accurate copy of Plaintiff's
2	Partial Response to Defendant Stonebridge Life Insurance Company's First Set of Interrogatories.
3	19. Attached to this Declaration as Exhibit 17 is a true and accurate copy of the Florida
4	SOS Entity Detail for Trifecta Marketing Group LLC.
5	I declare under penalty of perjury that the foregoing is true and correct. Executed on August
6	29, 2012.
7	/s/ John C. Ochoa
8	John C. Ochoa
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	

Exhibit 1



Pew Internet Pew Internet & American Life Project Pew Research Center

AUGUST 2, 2012

Mobile Phone Problems

Telemarketing calls and spam texts are realities for most cell phone users. Smartphone owners are particularly likely to report dropped phone calls and slow download speeds.

> Jan Lauren Boyles Research Intern, Pew Internet Project

Lee Rainie Director, Pew Internet Project

Pew Research Center's Internet & American Life Project 1615 L St., NW - Suite 700 Washington, D.C. 20036 Phone: 202-419-4500

http://pewinternet.org/Reports/2012/Mobile-phone-problems.aspx

Main Findings

Even though mobile technology often simplifies the completion of everyday tasks, cell phone owners can also encounter technical glitches and unwanted intrusions on their phones. In an April 2012 survey, the Pew Research Center's Internet & American Life Project assessed the prevalence of four problems that cell owners might face.

Some 88% of American adults have cell phones, according to this survey, and, of those cell owners:

- 72% of cell owners <u>experience dropped calls</u> at least occasionally. Some 32% of cell owners say they encounter this problem at least a few times a week or more frequently than that.
- 68% of cell owners <u>receive unwanted sales or marketing calls</u> at one time or another. And 25% of cell owners encounter this problem at least a few times a week or more frequently.

Some 79% of cell phone owners say they use text messaging on their cells. We asked them if they got spam or unwanted texts:

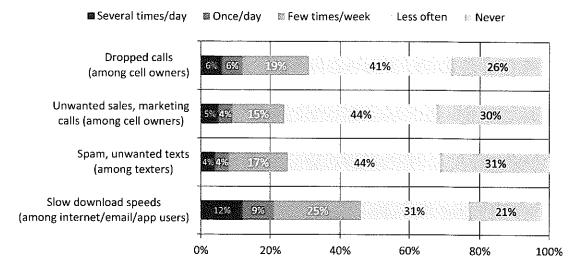
• 69% of those who are texters say they <u>get unwanted spam or text messages</u>. Of those texters, 25% face problems with spam/unwanted texts at least weekly.

Some 55% of cell phone owners say they use their phones to go online— to browse the internet, exchange emails, or download apps. We asked them if they experience slow download speeds that prevent things from loading as quickly as they would like:

77% of cell internet users say they <u>experience slow download speeds that prevent things from loading as quickly as they would like</u>. Of those cell internet users, 46% face slow download speeds weekly or more frequently.

How often cell users experience problems with their phones

Among Americans ages 18+ who are cell owners, texters or cell internet/email/app users respectively



^{*} The figures in this chart do not sometimes match the bullets above due to rounding issues

Source: Pew Research Center's Internet & American Life Project Spring Tracking Survey, March 15-April 3, 2012.

N for cell owners=1,954. N for cell owners who text message=1,395. N for cell owners who use the internet or email on their cell phones or download apps to their cell phone=953. Interviews conducted in English and Spanish and on landline phones and cell phones.

Our questions were not intended to measure the incidence of illegal marketing to cell phones. They focused on unwanted intrusions. Still, the telemarketing and spam text findings are noteworthy because legal restrictions apply to both activities under certain circumstances. It is against the law in the U.S. to place unsolicited commercial calls to a mobile phone when the call is made by using an automated random-digit dialing generator or if the caller uses a pre-recorded message.¹

In the case of unsolicited texts, commercial parties cannot send spam to cell owners who have placed their mobile device on the National Do Not Call registry. For those who have not chosen to go on that registry, governmental regulations bar text messages sent from internet domain names. Any mobile-to-mobile spam messages are permissible to reach consumers on their cell phones, so long as the text contacts were not generated through an automatic dialing system.²

Smartphone owners report more problems

Smartphone owners reported higher incidence levels of these problems, compared with other cell owners, as shown in the table below.

¹ More information available at "Truth about Wireless Phones and the National Do-Not-Call List" available at http://www.fcc.gov/quides/truth-about-wireless-phones-and-national-do-not-call-list

² More information available at "Spam: Unwanted Text Messages and Email" available at http://www.fcc.gov/quides/spam-unwanted-text-messages-and-email

Smartphone owners confront challenging mobile problems

% in each group who have encountered mobile phone problems AT LEAST WEEKLY...

	Smartphone owners	Other cell owners
Dropped calls (among cell owners)	35%*	28%
Unwanted sales, marketing calls (among cell owners)	26%	23%
Spam, unwanted texts (among texters)	29%*	20%
Slow download speeds (among mobile internet / email / apps users)	49%*	31%

^{*} Denotes statistically significant difference

Source: Pew Research Center's Internet & American Life Project Spring Tracking Survey, March 15-April 3, 2012. N for cell owners=1,954. N for cell owners who text message=1,395. N for cell owners who use the internet or email on their cell phones or download apps to their cell phone=953. Interviews conducted in English and Spanish and on landline phones and cell phones.

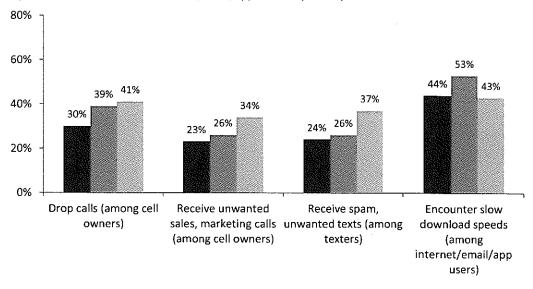
Non-white cell owners confront all four problems at somewhat higher weekly rates than do their white counterparts. This might be tied to the fact that African-Americans and Hispanics are more likely than whites to rely on their cell phones as their primary or exclusive phones for calling and for internet access.³

For instance, more than half of Hispanic cell internet users (53%) face slow download times at least weekly or more often, compared with 44% of white cell internet users who report this problem. Some 41% of black and 39% of Hispanic cell owners reported dropping calls at least weekly, compared with 30% of white cell owners.

³ See, for instance, Pew Internet Project report "Cell Internet Use 2012." June 26, 2012. Available at http://pewinternet.org/Reports/2012/Cell-Internet-Use-2012.aspx

Ethnicity and mobile phone problems

% of cell owners, texters or cell internet/email/app users respectively who AT LEAST WEEKLY...



■ White ■ Hispanic ■ Black

Source: Pew Research Center's Internet & American Life Project Spring Tracking Survey, March 15-April 3, 2012. N for cell owners=1,954. N for cell owners who text message=1,395. N for cell owners who use the internet or email on their cell phones or download apps to their cell phone=953. Interviews conducted in English and Spanish and on landline phones and cell phones.

About the Pew Internet Project

The Pew Research Center's Internet & American Life Project is an initiative of the Pew Research Center, a nonprofit "fact tank" that provides information on the issues, attitudes, and trends shaping America and the world. The Pew Internet Project explores the impact of the internet on children, families, communities, the work place, schools, health care and civic/political life. The Project is nonpartisan and takes no position on policy issues. Support for the Project is provided by The Pew Charitable Trusts. More information is available at pewinternet.org.

Survey Questions and Methodology

Spring Tracking Survey 2012

Final Topline

04/10/2012

6

Data for March 15-April 3, 2012

Princeton Survey Research Associates International for the Pew Research Center's Internet & American Life Project

Sample: n=2,254 national adults, age 18 and older, including 903 cell phone interviews Interviewing dates: 03.15.2012 – 04.03.2012

Margin of error is plus or minus 2 percentage points for results based on Total [n=2,254] Margin of error is plus or minus 3 percentage points for results based on internet users [n=1,803] Margin of error is plus or minus 3 percentage points for results based on cell phone owners [n=1,954]

Margin of error is plus or minus 3 percentage points for results based on cell phone owners who text message [n=1,395]

Margin of error is plus or minus 4 percentage points for results based on those who use the internet or email on their cell phone or download apps to their cell phone [n=953]

Margin of error is plus or minus 4 percentage points for results based on those who use the internet or email on their cell phone [n=929]

Margin of error is plus or minus 4 percentage points for results based on those who download apps to their cell phone [n=714]

Q33 How often, if ever, do you experience [INSERT ITEMS; RANDOMIZE] on your cell phone? Do you experience this several times per day, about once a day, a few times per week, less often, or never?

	SEVERAL TIMES PER DAY	ABOUT ONCE A DAY	A FEW TIMÉS PER WEEK	LESS OFTEN	NEVER	DON'T KNOW	REF.
Items A and B: Based on cell phone owners [N=1,954]							
a. Dropped phone calls	6	6	19	41	26	1	*
b. Unwanted sales or marketing calls Item C: Based on cell phone owners who text message [N=1,395]	5	4	15	44	30	1	1
c. Spam or unwanted text messages Item D: Based on those who use the internet or email on their cell phone or download apps to their cell phone [N=953]	4	4	17	44	31	*	*

d. Slow download speeds that prevent things from loading as quickly as you would like them to

12 9 25 31 21 2 1

This report is based on the findings of a survey on Americans' use of the Internet. The results in this report are based on data from telephone interviews conducted by Princeton Survey Research Associates International from March 15 to April 3, 2012, among a sample of 2,254 adults, age 18 and older. Telephone interviews were conducted in English and Spanish by landline (1,351) and cell phone (903, including 410 without a landline phone). For results based on the total sample, one can say with 95% confidence that the error attributable to sampling is plus or minus 2.4 percentage points. For results based Internet users⁴ (n=1,803), the margin of sampling error is plus or minus 2.7 percentage points. In addition to sampling error, question wording and practical difficulties in conducting telephone surveys may introduce some error or bias into the findings of opinion polls.

A combination of landline and cellular random digit dial (RDD) samples was used to represent all adults in the continental United States who have access to either a landline or cellular telephone. Both samples were provided by Survey Sampling International, LLC (SSI) according to PSRAI specifications. Numbers for the landline sample were selected with probabilities in proportion to their share of listed telephone households from active blocks (area code + exchange + two-digit block number) that contained three or more residential directory listings. The cellular sample was not list-assisted, but was drawn through a systematic sampling from dedicated wireless 100-blocks and shared service 100-blocks with no directory-listed landline numbers.

New sample was released daily and was kept in the field for at least five days. The sample was released in replicates, which are representative subsamples of the larger population. This ensures that complete call procedures were followed for the entire sample. At least 7 attempts were made to complete an interview at a sampled telephone number. The calls were staggered over times of day and days of the week to maximize the chances of making contact with a potential respondent. Each number received at least one daytime call in an attempt to find someone available. For the landline sample, interviewers asked to speak with the youngest adult male or female currently at home based on a random rotation. If no male/female was available, interviewers asked to speak with the youngest adult of the other gender. For the cellular sample, interviews were conducted with the person who answered the phone. Interviewers verified that the person was an adult and in a safe place before administering the survey. Cellular sample respondents were offered a post-paid cash incentive for their participation, All interviews completed on any given day were considered to be the final sample for that day. Weighting is generally used in survey analysis to compensate for sample designs and patterns of nonresponse that might bias results. A two-stage weighting procedure was used to weight this dual-frame sample. The first-stage corrected for different probabilities of selection associated with the number of adults in each household and each respondent's telephone usage patterns. 5 This weighting also adjusts for the overlapping landline and cell sample frames and the relative sizes of each frame and each sample.

The second stage of weighting balances sample demographics to population parameters. The sample is balanced to match national population parameters for sex, age, education, race, Hispanic origin, region

⁴ Internet user definition includes those who access the internet on their cell phones or other mobile handheld device.

i.e., whether respondents have only a landline telephone, only a cell phone, or both kinds of telephone.

(U.S. Census definitions), population density, and telephone usage. The Hispanic origin was split out based on nativity; U.S born and non-U.S. born. The White, non-Hispanic subgroup is also balanced on age, education and region. The basic weighting parameters came from a special analysis of the Census Bureau's 2011 Annual Social and Economic Supplement (ASEC) that included all households in the United States. The population density parameter was derived from Census 2000 data. The cell phone usage parameter came from an analysis of the July-December 2010 National Health Interview Survey.⁶

Following is the full disposition of all sampled telephone numbers:

Table 2-Sample Disposition

Table 2	Dampic	Disposition	
Landlin	е	Cell	
33,738		22,143	Total Numbers Dialed
1,502		332	Non-residential
1,491		45	Computer/Fax
8			Cell phone
15,401		8,237	Other not working
2,746		404	Additional projected not working
12,590		13,126	Working numbers
37.3%		59.3%	Working Rate
915		135	No Answer / Busy
3,472		4,465	Voice Mail
	66	5	
	0.407	0.504	Other Non-Contact
	8,137	8,521	Contacted numbers
		04 00/	Contacted Hambers
ESCENSION (1997)	h4 h%	64 9%	
	64.6%	64.9%	Contact Rate
		64.9%	Contact Rate
	523	1,382	
		1,382	Callback
6,161		1,382 5,654	Callback Refusal
1,453		1,382 5,654 1,485	Callback Refusal Cooperating numbers
		1,382 5,654	Callback Refusal
1,453 1 7.9 %		1,382 5,654 1,485 17.4%	Callback Refusal Cooperating numbers Cooperation Rate
1,453		1,382 5,654 1,485 17,4%	Callback Refusal Cooperating numbers Cooperation Rate Language Barrier
1,453 17.9% 52		1,382 5,654 1,485 17.4% 43 498	Callback Refusal Cooperating numbers Cooperation:Rate Language Barrier Child's cell phone
1,453 1 7.9% 52 1,401		1,382 5,654 1,485 17.4% 43 498 944	Callback Refusal Cooperating numbers Cooperation Rate Language Barrier Child's cell phone Eligible numbers
1,453 17.9% 52		1,382 5,654 1,485 17.4% 43 498	Callback Refusal Cooperating numbers Cooperation:Rate Language Barrier Child's cell phone
1,453 17.9% 52 1,401 96.4%		1,382 5,654 1,485 17.4% 43 498 944 63.6%	Callback Refusal Cooperating numbers Cooperation Rate Language Barrier Child's cell phone Eligible numbers Eligibility Rate
1,453 17.9% 52 1,401 96.4%		1,382 5,654 1,485 17.4% 43 498 944 63.6% 41	Callback Refusal Cooperating numbers Gooperation Rate Language Barrier Child's cell phone Eligible numbers Eligibility Rate Break-off
1,453 17.9% 52 1,401 96.4% 50 1,351		1,382 5,654 1,485 17.4% 43 498 944 63.6% 41 903	Callback Refusal Cooperating numbers Cooperation:Rate Language Barrier Child's cell phone Eligible numbers Eligiblity Rate Break-off Completes
1,453 17.9% 52 1,401 96.4%		1,382 5,654 1,485 17.4% 43 498 944 63.6% 41	Callback Refusal Cooperating numbers Gooperation Rate Language Barrier Child's cell phone Eligible numbers Eligibility Rate Break-off

⁶ Blumberg SJ, Luke JV. Wireless substitution: Early release of estimates from the National Health Interview Survey, July-December, 2010. National Center for Health Statistics. June 2011.

	1.1%								
			10						
						e Ra			

The disposition reports all of the sampled telephone numbers ever dialed from the original telephone number samples. The response rate estimates the fraction of all eligible respondents in the sample that were ultimately interviewed. At PSRAI it is calculated by taking the product of three component rates:

- o Contact rate the proportion of working numbers where a request for interview was made
- Cooperation rate the proportion of contacted numbers where a consent for interview was at least initially obtained, versus those refused
- Completion rate the proportion of initially cooperating and eligible interviews that were completed

Thus the response rate for the landline sample was 11 percent. The response rate for the cellular sample was 11 percent.

Exhibit 2

Text Message Spam, Difficult to Stop, Is a Growing Menace -...

http://www.nytimes.com/2012/04/08/technology/text-message-...

The New Hork Times Reprints

This copy is for your personal, noncommercial use only. You can order presentation-ready copies for distribution to your colleagues, clients or customers here or use the "Reprints" tool that appears next to any article. Visit www.nytreprints.com for samples and additional information. Order a reprint of this article now.



April 7, 2012

Spam Invades a Last Refuge, the Cellphone

By NICOLE PERLROTH

Text message spam has started waking Bob Dunnell in the middle of the night, promising cheap mortgages, credit cards and drugs. Some messages offer gift cards to, say, Walmart, if he clicks on a Web site and enters his Social Security number.

Once the scourge of e-mail providers and the Postal Service, spammers have infiltrated the last refuge of spam-free communication: cellphones. In the United States, consumers received roughly 4.5 billion spam texts last year, more than double the 2.2 billion received in 2009, according to Ferris Research, a market research firm that tracks spam.

Spread over 250 million text message-enabled phones, the problem is not as commonplace as e-mail spam. But it is a growing menace, with the potential for significant damage.

"Unsolicited text messaging is a pervasive problem," said Christine Todaro, a lawyer with the Federal Trade Commission, the consumer watchdog agency, which is turning to the courts for help. "It is becoming very difficult to track down who is sending the spam. We encourage consumers to file complaints, which helps us track down the spammers, but even then it is a little bit like peeling back an onion."

Although some text spam is of the harmless, if annoying, marketing variety, a vast majority is more insidious, experts say. With one mobile tap, smartphone users risk signing up for a bogus, impossible-to-cancel service.

Or they may succumb to that offer for a Walmart gift card or a free iPhone in exchange for taking a survey and divulging all sorts of personal information, like their addresses or their transaction history — which can then be sold to digital marketers or even used to crack their bank accounts.

And, so far, it is hard to stop it. Even replying to unwanted messages with "NO" or "STOP"
— the usual method for unsubscribing from an unwanted text message list — may only

verify to spammers that you have a working number that can then be resold.

Scrambling to get a better grasp on the problem, the mobile industry last month joined with a maker of antispam software, Cloudmark, on a new reporting service that lets users forward mobile spam to "7726," a number that spells SPAM on most keypads. Carriers will then use that information to block numbers.

Mobile spam is illegal under two federal laws — the 2003 Can Spam Act and the Telephone Consumer Protection Act, which set up the Do Not Call Registry in 2003. Smartphone users can report numbers that spam comes from on both the Web sites of the F.T.C. and the Federal Communications Commission. The major wireless carriers — AT&T, Sprint, T-Mobile, Bell Mobility and Verizon Wireless — all also offer ways to report the numbers on their Web sites and can block numbers. A number of apps for Android phones also promise enhanced spam text filtering.

Spammers, though, are endlessly inventive. Mobile carriers and filtering software can detect when a large volume of spam is sent from one phone number, and when the texts try to get someone to click on a Web site.

So spammers are turning to large banks of phone numbers, regularly changing the Web sites they try to get consumers to click, and blasting their messages from the Internet using "over the top messaging systems," which let them send millions of messages cheaply. The minute a carrier blocks one number, spammers simply start using another.

"It seems this is all coming from different sources," said Mr. Dunnell, a financial security consultant in St. Louis, who reported some texts he received on the F.T.C.'s Web site and signed up for the Do Not Call list — to no avail. "I don't know what good blocking one number will do."

Spam on social media and instant-messaging services is also a problem, and there is more of it than of mobile spam, experts say, although security firms do not keep comprehensive figures. But the filtering technologies are more sophisticated.

As of last October, Facebook said it had blocked 220 million malicious links from a total of a trillion links clicked on Facebook a day.

Mobile spam, a more recent trend, is growing faster partly because spammers can blast their messages across providers, which share technologies; they have to customize for each instant-messaging provider and social media platform.

2 of 4

Text Message Spam, Difficult to Stop. Is a Growing Menace -...

http://www.nytimes.com/2012/04/08/technology/text-message-...

Legal remedies may provide some help against mobile spam. Verizon has brought 20 lawsuits against wireless telemarketers and spammers, most of which have been settled.

The F.T.C. tried its first mobile spam case in February 2011 against Phillip A. Flora of Huntington Beach, Calif., accusing him of sending more than five million text messages over a 40-day period at a "mind-boggling" rate of 85 a minute, according to court documents.

Prosecutors said Mr. Flora was draining users' allotted text message limits, which cost them money, and blasting messages at all hours of the night. The number of anyone who verified it by replying to the text message was sold to marketers.

The federal complaint against Mr. Flora said he charged \$300 for every 100,000 text messages he sent — on top of what he made from selling cellphone numbers to third parties.

Mr. Flora settled the charges for \$32,000 and agreed to cease sending spam texts. His lawyer, Michael A. Thurman, said his client "did not realize what he was doing was in violation of the law."

Text spam that tries to get consumers to reveal their personal information is similar to the e-mail frauds known as "phishing." In the mobile context, these spams are known as "smishing."

One of the two most common mobile spam messages last month, according to Cloudmark, the antispam software maker, was the "Need Cash Now" spam, in which users were promised quick cash if they disclosed personal and financial tidbits about themselves, which could be used to gain access to a bank account. The other was a gift card swindle, which lured users into taking a survey, in many cases on a spoofed Web site, and answering questions about their salary, debt levels, marital status and health history.

"Attackers gain multiple layers of revenue from that information," said Rachel Kinoshita, Cloudmark's head of security operations. "They amass a 360-degree view of their target and can sell that information to marketers or just phish their bank accounts."

Spammers can make a tidy profit blasting tens of thousands of messages at once. They use computers to generate millions of possible number combinations and then send messages to those addresses without knowing whether they have dialed a working number.

"If there weren't so much money to be made here, spammers would simply go away," Ms. Kinoshita said.

3 of 4

Case 3:11-cv-00043-RS Document 69-1 Filed 08/29/12 Page 20 of 98

Text Message Spam, Difficult to Stop, Is a Growing Menace -...

http://www.nytimes.com/2012/04/08/technology/text-message-...

And of course smishing costs victims who do not have unlimited text message plans. Getting as few as 10 a month at 20 cents each would cost \$24 more a year.

Mr. Dunnell has considered changing his cellphone number but concluded it would be too disruptive. "I just wish there was a better way to deal with this," he said.

4 of 4

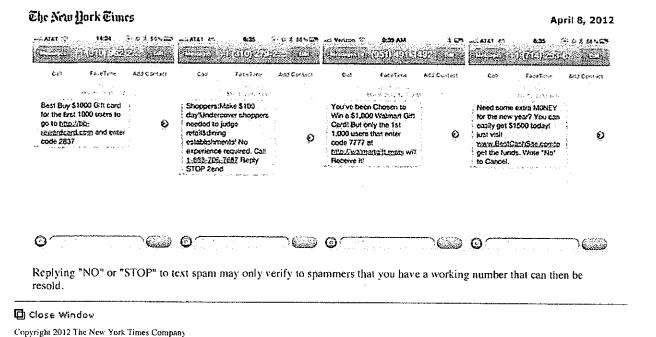


Exhibit 3

(Filed Under Seal)

Exhibit 4

COPY OF TRANSCRIPT

IN THE UNITED STATES DISTRICT COURT

FOR THE NORTHERN DISTRICT OF CALIFORNIA

SAN FRANCISCO DIVISION

JESSICA LEE, individually and on behalf of a class of similarly situated individuals,

Plaintiff,

Case No. CV 11-00043-RS

VS.

Hon. Richard Seeborg

STONEBRIDGE LIFE INSURANCE COMPANY, a Vermont corporation, and TRIFECTA MARKETING GROUP, a Florida limited liability company,

Defendants.

 α

DEPOSITION OF ALOIS RUBENBAUER

TAKEN AT:

The Offices of Thacker + Co.

50 West Broadway, Suite 900

Salt Lake City, Utah

DATE:

Thursday, August 9, 2012

TIME:

10:11 a.m.

REPORTED BY:

Scott M. Knight, RPR

THACKER+CO

50 West Broadway, Suite 900, Salt Lake City, Utah 84101

801-983-2180

Toll Free: 877-441-2180

Fax: 801-983-2181

8/9/2012

		[2]
1	APPEARANCES	
2	FOR PLAINTIFF:	
3	JOHN C. OCHOA, ESQ.,	
4	BRADLEY BAGLIEN, ESQ., EDELSON McGUIRE, LLC	
5	350 North LaSalle, Suite 1300 Chicago, Illinois 60654	
6	FOR DEFENDANT TRIFECTA MARKETING GROUP:	
7	LISA R. CROWLEY, ESQ.	
8	4770 Pace Drive Park City, Utah 84098	
9	FOR DEFENDANT STONEBRIDGE LIFE INSURANCE COMPANY:	
10	TIFFANY CHEUNG, ESQ., MORRISON FOERSTER	:
11	425 Market Street	
12	San Francisco, California 94105-2482	
13	JILL A. HANDLEY, ESQ., AEGON	
14	4333 Edgewood Road NE, MS #2520 Cedar Rapids, Iowa 52499	:
15	* * *	ľ
16	INDEX	
17	WITNESS	Page
18	ALOIS RUBENBAUER	
19	EXAMINATION 4	
20	EXAMINATION 100)
21	BY-MS.CHEUNG FURTHER EXAMINATION 114	1
22	BY-MR.OCHOA FURTHER EXAMINATION 114	:
23	BY-MS.CHEUNG FURTHER EXAMINATION 115	, <u> </u>
24	BY-MR.OCHOA	
25	* * *	
ر ي		



50 West Broadway, Suite 900 Salt Lake City, UT 84101 801-983-2180 | 877-441-2180 Fax: 801-983-2181

8/9/2012

			[3]
1		EXHIBITS	
2	No.	Description	Page
3	35	Plaintiff's first Set of Document Requests to Defendant Trifecta Marketing Group, LLC	18
4	36	Plaintiff's First Set of Interrogatories to Defendant Trifecta Marketing Group, LLC	25
5	37	E-mail from Martine Yaldor to John Ochoa, April 26, 2012, and related e-mails	30
6	38 39	Letter of Conveyance E-mail from Alois Rubenbauer to Ryan VanHorn,	40 52
7	40	October 29, 2010 PBX-Change invoice, October 19, 2010	54
8	41	PBX-Change invoice, October 20, 2010	57
9	42 43	PBX-Change invoice, November 11, 2010 Color photograph	58 60
10	44 4 5	Call Center Qualification Questionnaire E-mail from Monica Leach to various	61 71
		recipients, December 22, 2010 Call-Back Agreement	74
11	46 47	E-mail from Marci Evans to Brad Terry, October	
12	48	18, 2010, and related e-mails Legal Review #-19574491	83
13	49	E-mail from Alois Rubenbauer to Ryan VanHorn, November 11, 2010, and related e-mails	85
14	50	Stonebridge Recording with "Jessica Lee"	88
15			
16	:		
17			
18			
19			
20			
21			
22			
23			
24	1		
25			



50 West Broadway, Suite 900 Salt Lake City, UT 84101 801-983-2180 | 877-441-2180 Fax: 801-983-2181

8/9/2012

	[10]
1	Q When was the car accident?
2	A 2008.
3	Q Okay. Did that happen in Florida or New York?
4	A Florida.
5	Q Okay. When did you start working for Trifecta
6	Marketing Group?
7	A When it was formed. I don't remember those dates,
8	though.
9	Q Okay. Can you remember approximately when
10	Trifecta
11	A 2010.
12	Q Okay. One thing: When I'm in the middle of
13	asking a question, wait for me to finish asking the question
14	before you give an answer
15	A Okay.
16	Qjust to clean up the record, because when you
17	read it on the transcript, it might not look right if you
18	don't wait, okay?
19	A Understood.
20	Q Okay. So did you say that you started up Trifecta
21	Marketing Group sometime in 2008? Is that right?
22	A I didn't start it up. I started working for
23	Trifecta Marketing Group in 2010, I said.
24	Q Okay. 2010. Who founded Trifecta Marketing
25	Group?



-	1	1	7
	Τ	7	

- A Corporations. I don't recall the names of them.

 Q Were there any individuals involved in the
- formation of Trifecta Marketing Group?
- A They were owned by corporations. So the individuals who owned the corporations I don't know. I know the names of the corporations.
 - Q Okay. What are the names of the corporations?
- A Xcel Direct and Q1 Data were the forming companies.
- Q Do you know the names of the individuals who were principals at those two companies?
 - A I don't know who the principals of the corporations are, to be honest with you.
 - Q Okay. Who was the president of Trifecta Marketing Group when you started working there?
 - A I was the president. They hired me as the president.
 - Q What other people were in management positions at Trifecta Marketing Group in 2010 when you started?
 - A Curt Herrington.
 - Q Could you spell that last name?
- 22 A No.

1

2

3

4

5

6

7

8

9

1.0

11

12

13

14

15

16

17

18

19

20

21

23

24

- Q Okay. What was his position when you--in 2010?
 - A He was one of the principals.
- Q Was there anyone else?



8/9/2012

		[12]
1	А	Mark Lyon.
2	Q	And he's a principal also; is that right?
3	А	I don't know, but he was one of the founders, so
4	hethey	hired me.
5	Q	Okay. And where was Curt Herrington located at
6	that time	e?
7	А	New York.
8	Q	Okay. And where was Mark Lyon located in
9	А	California.
10	Q	And how did you firstwhat was your first meeting
11	with Cur	t Herrington?
12	A	He's my uncle.
13	Q	So did he approach you about the job or did you
14	approach	him?
15	A	It was a joint discussion.
16	Q	Okay. And what kind of business was Trifecta
17	Marketing	g Group doing in 2010?
18	A	Outsourced call center-related projects.
19	Q	What do you mean when you say "outsourced call
20	center p	rojects"?
21	А	We were contracted to do work for companies.
22	Q	I see. And what was your position at Trifecta
23	in	
24	А	President.
25	Q	2010? Was there a vice president?



50 West Broadway, Suite 900 Salt Lake City, UT 84101 801-983-2180 | 877-441-2180 Fax: 801-983-2181

8/9/2012

	[13]
1	A No.
2	Q Did Curt Herrington have a formal title?
3	A Not that I recall.
4	Q Did Mark Lyon have a formal title?
5	A Not that I recall. They were principals.
6	Q How many employees did Trifecta Marketing Group
7	have in 2010?
8	A I don't remember.
9	Q Do you remember approximately how many?
10	A No. Be lying if I told you.
11	Q Were there any other employees at Trifecta in 2010
12	that you can remember by name?
13	A First names, maybe.
14	Q Okay. That'sthat's fine.
15	A I know a few of them.
16	Q Okay.
17	A Jennifer and John. I just don't remember their
18	last names.
19	Q And when you started at Trifecta, were you living
20	in New York or in Florida?
21	A I moved to Florida.
22	Q Okay. Did Trifecta Marketing Group have offices
23	in Florida?
24	A Yes.
25	Q Did Trifecta Marketing Group have offices in New



8/9/2012

	[28]
1	A Contract call center work.
2	Q What kind of work specifically were they doing?
3	A That's privileged.
4	Q That information is not privileged. It's relevant
5	to this lawsuit, and you're going to have to answer the
6	question.
7	A I don't know how to answer that question, so I
8	don't feel comfortable answering it.
9	MR. OCHOA: Could you read that question back
10	again, please?
11	(The last following was read:
12	"Q What kind of work specifically were they
13	doing?")
14	BY MR. OCHOA:
15	Q Okay. What kind of work specifically were the
16	call centers that were operated by Trifecta Marketing Group
17	doing in 2010?
18	A I don't know how to answer that question. Not
19	going to answer that question.
20	MR. OCHOA: Can we take a break really quick?
21	(A discussion was held off the record.)
22	MR. OCHOA: Can we go back on the record?
23	Could you reread the last question, please?
24	(The last question was read.)
25	THE WITNESS: Marketing. Inbound calls.



50 West Broadway, Suite 900 Salt Lake City, UT 84101 801-983-2180 | 877-441-2180 Fax: 801-983-2181

8/9/2012

	[29]
1	(Cell phone interruption.)
2	BY MR. OCHOA:
3	Q Were the employees at the call centers reading
4	scripts when they received inbound calls?
5	A I don't recall.
6	Q Do you recall what they were saying when the calls
7	were answered?
8	A I don't recall.
9	Q Do you recall any products that were being
10	marketed as a
11	A I don't recall.
12	Q Can you wait for me to finish the question first?
13	A Sure.
14	Q Do you recall what kind of products were being
15	marketed as a result of inbound calls?
16	A I don't recall.
17	Q Do you recall whether Trifecta Marketing Group was
18	marketing gift cards in response to inbound calls?
19	A I don't recall.
20	Q Do you remember if Trifecta Marketing Group was
21	marketing Stonebridge Life Insurance products as a result of
22	inbound calls?
23	A Yes.
24	Q And were they promoting Stonebridge Life Insurance
25	products?



8/9/2012

	[30]
1	A No.
2	Q What was Trifecta doing in connection with
3	Stonebridge Life Insurance?
4	A Lead generation.
5	Q What does that mean in the industry?
6	A I don't know the definition of lead generation
7	other than creating a lead for a company.
8	Q If you're trying to explain to someone what lead
9	generation is, how would you explain that?
10	A Okay. Well, ABC law firm is looking to create
11	cases. They hire XYZ marketing company to go out there and
12	find them cases for law firms. Is that a good enough
13	definition?
14	Q I think so. Was Trifecta Marketing Group
15	generating leads for any other companies in 2010?
16	A Not that I recall.
17	MR. OCHOA: Could you mark this as Exhibit No. 37?
18	Exhibit-37 marked
19	THE WITNESS: Thank you.
20	BY MR. OCHOA:
21	Q Would you just take a minute and look at the first
22	page of this document
23	A Okay.
24	Qright below the line that says "Forwarded
25	message."



50 West Broadway, Suite 900 Salt Lake City, UT 84101 801-983-2180 | 877-441-2180 Fax: 801-983-2181

[31]

A	Uh-huh	(Affirmative)

MS. CHEUNG: Before you enter a certain line of questioning, let me just get an objection on the record-

MR. OCHOA: Sure.

MS. CHEUNG: --because Stonebridge has never seen these documents before today. There's not a Bates label at the bottom of them, although I understand from plaintiff's counsel that they were produced in another case, not this one, by a third party that has not been subpoenaed in this case, Jessica Lee vs. Stonebridge. So the relevance of these documents, I'm going to object to the extent they're not relevant, and also object to the extent we haven't had an opportunity to review them and are not prepared to examine at the time.

MR. OCHOA: And if--Tiffany, if you want a chance--we can take a break. If you want to take a chance to review the document before I start asking questions, that would be fine.

THE WITNESS: I'd like Alex to review them before I answer any questions, I want to be honest with you.

BY MR. OCHOA:

Q Well, you have a lawyer here that is looking at the document as well.

A Okay.

Q She can review the document.



8/9/2012

		[50]
1	2010?	
2	А	I remember the name of the person. I didn't
3	remember	the company name.
4	Q	Okay.
5	A	Do remember the person, though.
6	Q	What is the name of that person?
7	A	Ryan VanHorn. I remember that name.
8	Q	And is he an employee for ModernAd Media?
9	А	I assume so.
10	Q	And what did he do for ModernAd Media, if you
11	know?	
12	А	From this or from what I know?
13	Q	From what you know.
14	А	He was an account manager for me.
15	Q	How often did you speak with Ryan in 2010?
16	А	Once in a while. I don't know. I couldn't tell
17	you how	many times.
18	Q	Okay. What did you talk about with him?
19	А	Marketing.
20	Q	Okay. What type of marketing specifically did you
21	talk abo	ut?
22	А	A variety of different types, to be honest.
23	Q	Did you talk with him about SMS marketing?
24	А	Yes,
25	Q	Okay. And when I say "SMS marketing," I'm



50 West Broadway, Suite 900 Salt Lake City, UT 84101 801-983-2180 | 877-441-2180 Fax: 801-983-2181

8/9/2012

		[51]
1	referring	to marketing via text message. Do you understand
2	that?	
3	A	Yes.
4	Q	Okay. And did Trifecta Marketing Group use SMS in
5	their mar	keting efforts?
6	A	Yes.
7	Q	In what way did Trifecta use SMS in the marketing
8	efforts?	
9	А	I don't know if I understand that. What do you
10	mean?	
11	Q	Like how did Trifecta use text messages in its
12	marketing [*]	? What was the purpose of the text messages?
13	А	Well, we personally didn't text-message or do text
14	messaging	. We contracted with companies
15	Q	Okay.
16	А	to market various different products.
17	Q	Okay. Can you explain how the text messages would
18	help mark	et those products for Trifecta?
19	А	It would be like an ad.
20	Q	Uh-huh (Affirmative).
21	А	That would be the best explanation I could give.
22	Q	Okay. What would the text messages say?
23	A	I don't remember that.
24	Q	How would someone who received a text message get
25	in touch	with Trifecta?
	1	



8/9/2012

[52] Call. 1 Α 2 Would they call one of the toll-free telephone 3 numbers that Trifecta controlled? Α Sometimes. 4 5 Now, what do you mean when you say "sometimes"? 6 Α Well, sometimes they would call from a toll-free 7 number--8 Q Okay. 9 -- that we controlled, yes. 10 0 Did the toll-free telephone number appear in the 11 text message? I don't know. 12 Α 13 And you said that sometimes they would call 14 Trifecta. What were the other ways that they would get in 15 contact with Trifecta? 16 Α They would respond to e-mails and stuff like that. 17 Uh-huh (Affirmative). Okay. 18 MR. OCHOA: Can you mark this as Exhibit 39, 19 please? Exhibit-39 marked 20 BY MR. OCHOA: 21 22 Okay. I've handed you what's been marked 23 Exhibit 39. If you could take a minute--24 This one's not marked the way it needs to be. 25 It's marked up here (Indicating). Q



8/9/2012

	[53]
1	A Oh, I didn't see that.
2	Q No problem.
3	Okay. I've handed you what's been marked
4	Exhibit 39. Would you take a minute to review this.
5	A I see it.
6	Q And what does this look like to you?
7	A Directions.
8	Q Is this an e-mail?
9	A Yes.
10	Q Okay. In the "From" line is that your name in the
11	"From" line of the e-mail?
12	A Yes.
13	Q And it says "To: Ryan VanHorn"?
14	A Yes.
15	Q Is that Ryan VanHorn who works at ModernAd Media?
16	A I would assume so.
17	Q And if you could take a minute to just look at the
18	body of that textof that e-mail.
19	A Okay. I did.
20	Q Okay. What's the purpose of this e-mail?
21	A Directions on hours of operation.
22	Q Okay. Why would Ryan need to know the hours
23	thatwell, what is it referring to? The hours of what?
24	A Just doesn't say.
25	Q Okay. Take the first line. Says, "Ryan, we have



8/9/2012

[56] 1 Q Okay. 2 Α Looks like it was paid. 3 If someone at Trifecta paid the bill, who would 4 have been the person at Trifecta to pay it? 5 Α Curt. That's Curt Herrington, correct? 6 7 Correct. Α And what is this an invoice for? 8 Q 9 A phone bill. Α 10 Now, in the -- in the table below there are 0 lists of telephone numbers? 11 12 Uh-huh (Affirmative). Α 13 Are those telephone numbers that Trifecta used? Q I don't recall. 14 Α 15 Q Okay. Do you recognize those as toll-free 16 telephone numbers? 17 Α Looks like they are. 18 Okay. And looks like there's an amount on the 19 right -- the far right side --Α 20 Yes. 21 --of the table. Do you know what that amount is referring to? 22 23 I have no idea. Α Usage. 24 Have you ever seen an invoice that looks like this 25 before?



8/9/2012

	[57]
1	A Have I ever seen an invoice or this invoice?
2	Q Or invoice that looks like this?
3	A No.
4	Q Okay. But just to confirm, that is Trifecta's
5	name on the top, where it says "Accounts payable"?
6	A Correct.
7	Q Okay. And based on what you looked at on the
8	second page, it looks like this invoice was paid, correct?
9	A Correct.
10	Q Okay.
11	A It's what it looks like to me.
12	Q Okay.
13	MR. OCHOA: Would you mark this one, please.
14	Exhibit-41 marked
15	MS. CHEUNG: Forty-one?
16	MR. OCHOA: Exhibit 41, yes.
17	MS. CHEUNG: Exhibit 41. Okay. Same objection
18	with respect to this document that I had on Exhibit 40 and
19	the others.
20	BY MR. OCHOA:
21	Q Can you take a minute and review this document?
22	A Yes, I did.
23	Q Okay. What is this document?
24	A An invoice.
25	Q Okay. The top of this invoice, where it says,



8/9/2012

	[58]
1	"Accounts payable"
2	A Yes.
3	Qis that the name and address of Trifecta
4	Marketing Group?
5	A Yes.
6	Q Okay. Is that the address of the call center in
7	Florida?
8	A Yes.
9	Q If you could turn to the second page of the
10	invoice and just review it for a second.
11	A Okay.
12	Q Does it look like this invoice was paid?
13	A Yes.
14	MR. OCHOA: Could you mark this one, please?
15	Exhibit-42 marked
16	MS. CHEUNG: Exhibit No. 1142? Is that the
17	exhibit number?
18	MR. OCHOA: Yes.
19	MS. CHEUNG: Same objection to this document as
20	the objection asserted for Exhibits 41 and 40.
21	BY MR. OCHOA:
22	Q Can you take a minute and review this?
23	A Yeah, I just did.
24	Q What is this document?
25	A Invoice.
	1



8/9/2012

[59] Okay. Was this an invoice to Trifecta Marketing 1 2 Group? 3 Α Yes. Is the address on the top of this where it says 4 "Accounts payable" the address of Trifecta Marketing Group's 5 call center in Florida? 6 Yes. 7 Α 8 If you could turn to the fourth page of this document, the next-to-last--9 Α Yes. 10 --page. If you look about midway down, there's a 11 row there and there's--underneath, in bold, where it says, 12 "Phone Number," there's words that say, "Wam Media Group," 13 Do you see that? 14 W-a-m. 15 Α Yes. Do you know what Wam Media Group is? 16 Q I don't recall. 17 Α And in the row immediately below that, it says, 18 Q "Around the World Printing"? 19 20 Α Okay. Have you ever heard of that before? 21 0 I don't recall. 22 Α If you can look all the way at the bottom 23 24 of this page--25 Α Yeah.



8/9/2012

i		
		[66]
1	in laymar	n's terms would you explain what a marketing
2	creative	is?
3	А	An ad.
4	Q	Do you know where an ad like this would appear?
5	А	Various different places.
6	Q	For example?
7	А	Banner ad on the Internet.
8	Q	Uh-huh (Affirmative).
9	A	E-mail.
10	Q	Okay. Would an ad like this appear in a text
11.	message?	
12	А	It's possible.
13	Q	Did ModernAd Media do any banner ads for you?
14	А	I don't recall that.
15	Q	Did ModernAd Media do any text message marketing
16	for you?	
17	A	I don't recall.
18		Can we take a break for a second?
19	Q	Sure, that's fine.
20	(Recess	taken, 12:15-12:16 p.m.)
21		MR. OCHOA: Okay. We can get started again.
22	BY M	R. OCHOA:
23	Q	All right. Do you know what a short code is?
24	A	Yes.
25	Q	What's a short code?



8/9/2012

	[67]
1	A It's a mechanism used to transmit a text message.
2	Q Okay. Do you know what a long code is?
3	A No.
4	Q Okay. Did Trifecta Marketing Group transmit text
5	messages in its marketing efforts?
6	A No.
7	Q Did Trifecta Marketing Group hire other people to
8	send text messages for its marketing efforts?
9	A Yes.
10	Q And if someone received a text message on behalf
11	of Trifecta, how would that person contact Trifecta?
12	A They would call.
13	Q Okay. Would they call the telephone number that
14	appeared in the text message?
15	A Correct.
16	Q And did those telephone numbers connect to
17	Trifecta's call centers in Florida?
18	A Yes.
19	Q Okay. Thank you. Would Trifecta Marketing Group
20	use toll-free numbers in the text messages?
21	A Trifecta Marketing Group didn't text-message.
22	Q Would companies whoseonstrike that. When a
23	company sends a text message on behalf of Trifecta in its
24	marketing, would a toll-free number appear in that message?
	1



Sometimes.

	[70]
1	Q Would Trifecta keep recordings of the calls
2	themselves or would they outsource that to another company?
3	A I don'tdon'tit was either outsourced or
4	on-site. I don't remember.
5	Q And when an inbound call would be received by one
6	of Trifecta's call centers, would the operator read a script
7	to the caller?
8	A Depending on what the call was for.
9	Q Okay. So some companies would require Trifecta to
10	read scripts; is that correct?
11	A Correct.
12	Q Okay. And when a company told Trifecta to read a
13	script as part of its marketing, would Trifecta read that
14	script?
15	A If it were working for the company, yes.
16	Q Whywhy did you listen in on calls from time to
17	time at the call center?
18	A Make sure people were doing their job correctly.
19	Q Okay. And if their job required them to read a
20	script, would you make sure they were following the script?
21	A Yes.
22	Q Would you require them to follow the script
23	exactly?
24	A Yes.

Okay. Thank you. Can you remember now any



8/9/2012

[71] products that were sold out of Trifecta's call centers in 1 Florida? 2 Α No. 3 4 MR. OCHOA: Could you mark this, please? 5 Exhibit-45 marked BY MR. OCHOA: 6 7 Okay. I've handed you what's just been marked Exhibit 45. Could you take some time to review that, 8 9 please? 10 Α Okay. I did. What is this document? 11 Okay. Α It's an e-mail. 12 Okay. Who is it from? 13 Q Monica Lee. 14 Α 15 Q Do you know who Monica Lee is? 16 Α Leach. I don't know if I'm pronouncing that. Leash. 17 Leach. I'm not sure how it's pronounced. 18 0 19 Α Okay. 20 Do you recognize that name? Q 21 Α No, I don't recall her. Okay. In the "To" field of this e-mail, that 22 first e-mail, "Al"--23 24 Α Yeah. 25 --is that your e-mail?



	• •
	[94]
1	Q Are you aware of how text messages were physically
2	transmitted on behalf of Trifecta?
3	A I was told by short code.
4	Q Okay. Who told you that?
5	A Our vendors or the people we bought the marketing
6	dollars topaid the marketing dollars to.
7	Q Who were those specific vendors?
8	A There was a couple of them. I don't remember
9	their names.
10	Q Okay. So you don't remember their names?
11	A No.
12	Q But you remember that they told you they only used
13	short code; is that correct?
14	A Correct.
15	Q Do you remember where those companies were
16	located?
17	A No.
18	Q Do you remember if Trifecta ever offered gift
19	cards as a result of inbound calls to their call centers?
20	A I don't recall.
21	Q I want to talk a little bit about Trifecta's work
22	for Stonebridge specifically.
23	A Okay.
24	Q You had testified earlier that Trifecta was hired
25	to generate leads for Stonebridge; is that correct?



	[95]
1	A Correct.
2	Q Do you know what the purpose of those leads were?
3	A I don't remember.
4	Q Okay.
5	A II know they were leads for insurance of some
6	sort. I don't remember what kind.
7	(Reporter/witness discussion to clarify the record.)
8	BY MR. OCHOA:
9	Q Do you recall whether Trifecta used its call
10	center in Florida to generate leads for Stonebridge?
11	A Yeah, I do recall that that's where we did the
12	lead generation.
13	Q Okay. And thosethat call center in Florida
14	received calls as a result of inbound calls; is that right?
15	A One of the methods, yes.
16	Q How else would they receive inbound calls?
17	A What do you mean?
18	Q Well, you said
19	Can you read back my question right before that
20	one?
21	(The following was read:
22	"Q Okay. And that call center in Florida
23	received calls as a result of inbound calls; is that right?
24	"A One of the methods, yes.
25	"Q How else would they receive inbound calls?")



[96]

THE WITNESS: So that's what I'm saying. It doesn't make sense. You didn't ask a question how they received inbound calls.

BY MR. OCHOA:

1

2

3

4

5

6

7

8

9

10

11

14

15

16

17

18

19

20

21

22

23

24

- Q I do that sometimes. So I'll try to clean up the question. Other than receiving inbound calls, did the employees at Trifecta's call center market products any other way?
 - A Yes.
 - Q How else would they do that?
- A I don't recall, but there was many methods used.
- Q Okay. And you can't--you can't remember how they might have done that?
 - A No, not off the top of my head. I'd have to look at notes, see if I have any information on it.
 - Q Okay. Do you have notes anywhere?
 - A I'd have to look. I don't know. Same way I discovered to see if I had e-mails.
 - Q Where would you keep notes if you had any?
 - A I would keep them on my computer. But I don't think so because that computer's been long gone.
 - Q Okay. So can you remember how--do you remember-strike that. Do you remember whether Stonebridge products
 were promoted as a result of inbound calls on toll-free
 telephone numbers?



[97]

- A So let me make sure I understand the question before I answer it.
 - Q Okay.
- A Do I remember if we generated leads for Stonebridge on inbound phone calls?
 - Q Yeah, that's a fair question.
- A Yes.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q Okay. And did Trifecta sometimes generate inbound calls through telephone numbers that appeared in text messages?
 - A Possibly.
- Q Did it sometimes do that?
- A Not really that much, no, because--let me explain to you the dynamic of it when you buy marketing on that, so you understand it, because you keep asking the same question.
 - Q Sure.
- A So maybe I can clear it up a little bit. When we bought the marketing, they would want to track the calls that were sent to us, because we paid them on a per-call basis.
 - O Uh-huh (Affirmative).
- A Whenever we bought marketing, we gave them a toll-free number. It was routed to a phone number that they provided first, and then from there it was forwarded to our



Γ	Q	8	
	~	v	

number.	And	then	they	would	match	their	repor	cts	against	our
reports,	and	that'	s how	they	would	figure	out	the	e billino	a.

- Q All right. Let me try to break that down a little bit. You said they would provide a number first?
- A A company that we provided to do text messaging and marketing. I'm just using a broad term because I don't know which companies they were.
 - Q Okay.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- A They wouldn't provide a number. We would give them a number to transfer calls to.
- Q I see. Okay. So Trifecta would provide the telephone numbers?
- A Correct. But theoretically it might not be the number that's marketed, because there was a number of times through our marketing efforts that we've gotten phone calls or we've seen marketing, "Hey, is this you guys?"
- "That's not us. That number doesn't look familiar."
- And then we'd call it. It would ring to our call center. That's how we figured out that—the reporting and that's how they matched up the report.
- Q I see. So some companies--some clients that you had would use their own telephone numbers, they would route it to your call centers?
 - A Correct.



r	\circ	\sim	٦.
	\sim	v	
1	_	~	- 1

- Q And that's because--
- A They would forward them to-they would be basically through their phone system, forward them to our phone system.
 - Q I see. So they had a contract with Trifecta--
- A Correct.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

18

19

20

21

22

23

24

25

O --Marketing? I understand. Okay. Thank you.

But any toll-free telephone numbers that were owned by Trifecta, if someone called that number, would that lead back to Trifecta's call center?

- A It would, but a lot of—in a lot of the instances that number wouldn't appear on the marketing material.
- Q I understand.
 - A We bought blocks of them, and there was affiliates we worked with in various different campaigns.
- 16 Q I'm not asking about these other phone numbers--
- 17 A Okay.
 - Q --that route. I'm just asking about the ones that Trifecta owned.
 - A Yeah.
 - Q So if you called--and ignore those other ones--so if you called a number that Trifecta owned, it would lead to Trifecta's call center; is that correct?
 - A Depending on what the number is.
 - Q Okay. Can you explain that?



	[100]
1	A Some numberssome numbers led to my personal cell
2	phone.
3	Q I see.
4	A See what I mean?
5	MR. OCHOA: Got it. I don't think I have any
6	other questions right now.
7	MS. CHEUNG: Okay. Could we just take a quick
8	break?
9	MR. OCHOA: Sure. That's fine.
10	(Recess taken, 1:10-1:24 p.m.)
11	EXAMINATION
12	BY-MS.CHEUNG:
13	Q Mr. Rubenbauer?
14	A Yes.
15	Q I'm Tiffany Cheung, again. I represent
16	Stonebridge Life Insurance Company. And I wanted to ask you
17	a few questions.
18	A Okay.
19	Q You had, I believe, testified earlier about, you
20	know, generally speaking, what services Trifecta performed
21	for Stonebridge Life Insurance Company?
22	A Uh-huh (Affirmative).
23	Q Do you remember that, generally?
24	A Generally, yeah.
25	Q Did Trifecta ever sell any insurance products to



	[101]
1	any callers
2	A No.
3	Qwho called in?
4	A I'm sorry. I thought you were done.
5	Q That's all right.
6	A Getting used to this. Hopefully I don't have to.
7	Q I know. It's hard to know when someone's
8	completely done, so I sympathize. But let me start over.
9	So did Trifecta ever sell any of Stonebridge's
10	insurance products to any callers who called in to the
11	calling center?
12	A No.
13	Q And you had testified that you performed lead
14	generation services for Stonebridge; is that correct?
15	A Yes.
16	Q And in connection with lead generation services,
17	did you offer callers an opportunity to receive a call-back
18	from Stonebridge?
19	A If that was what the requirement was, then we did.
20	Q Okay. But you don't remember specifically?
21	A I don't, no.
22	Q All right. Do you remember taking a look at the
23	call-back agreement that we discussed earlier that Mr. Ochoa
24	sent you? And I can tell you the exact exhibit number.
25	A Can I look at this?



8/9/2012

[102] 1 MR. OCHOA: I think it's 46. 2 THE WITNESS: Okay. 3 BY MS. CHEUNG: All right. Now, other than any services that 4 5 you -- that Trifecta performed in connection with this 6 agreement, did Trifecta perform any other services for Stonebridge Life Insurance Company? 7 8 Α No. 9 While you were president of Trifecta, did you run 10 the day-to-day operations of Trifecta? 11 Α Yes. And beyond the contractual relationship that's 12 referenced in this call-back agreement, did Stonebridge Life 13 14 Insurance Company control or have any right to control Trifecta's day-to-day operations? 15 16 Α No. 17 Did Stonebridge have control or any right to 18 control the services that Trifecta provided to any other 19 clients? 20 Α No. 21 Did Stonebridge control or have any right to 22 control Trifecta's management of its own employees? 23 Α No. 24 Did Stonebridge control or have any right to 25 control how Trifecta generated inbound calls?



ſ	1	0.3	1

_	
7\	VAC

1

2

3

4

5

6

7

8

9

10

11

12

13

14

1.5

16

17

18

19

20

21

22

23

24

25

Q All right. And let's just break that—that down a little bit. Now, when you talk about inbound calls, are you just talking about the fact that what—well, let's—let's be very specific. To the extent that Stonebridge had any control, is it—is it contained just within what's in the call-back agreement?

A No.

Q Okay. What do you mean by that?

A Any method of marketing would be prevalent to any client.

Q I see. Okay. So you're just talking about the fact that, you know, a client might be interested in marketing in general?

A Yeah, general, basically, however it's derived.

Q All right. Did Stonebridge, though, have a right to control how you--how you generated any marketing?

A No.

Q And did Stonebridge--for example, if Stonebridge had told you not to ever market through radio, would Trifecta have been required to follow those instructions?

A Yes.

Q With respect to all your clients?

A No, just Stonebridge.

Q All right. So--so again, whatever--to whatever



8/9/2012

	[106]
1	MR. OCHOA: Give me one second to find it.
2	MS. CHEUNG: Uh-huh (Affirmative).
3	THE WITNESS: This is it (Indicating).
4	MR, OCHOA: Okay. Got it.
5	BY MS. CHEUNG:
6	Q Do you have it?
7	A Yeah.
8	Q You had discussed earlier, and it looks like this
9	is potentially a script related to Stonebridge Life
10	Insurance Company. Do you remember that?
11	A Yes.
12	Q Do you remember ever making any revisions to this
13	script?
14	A I don't recall.
15	Q Were the text messages that were sent for Trifecta
16	only sent to consumers who provided prior express consent?
17	MR. OCHOA: Objection. Lack of foundation.
18	BY MS. CHEUNG:
19	Q Go ahead and answer.
20	A What was the question?
21	Q We talked about the text messages that were sent
22	for Trifecta by other companies. Were these text messages
23	only sent to consumers who provided prior express consent?
24	A I'm not able to answer that question, because we
25	didn't send them.
	1



	[107]
1	Q So you don't know either way?
2	A Yeah.
3	Q Was it your understanding that they would be sent
4	to only consumers who had provided prior express consent?
5	A Yes.
6	MR. OCHOA: I'm sorry. I just want to object to
7	the last question. It calls for a legal conclusion.
8	BY MS. CHEUNG:
9	Q During the time that you performed services for
10	Stonebridge Life Insurance Company, did you perform services
11	for other clients?
12	A Yes.
13	Q Were other clients' products offered at thein
14	the same call as the Stonebridge call-back?
15	A I don't recall.
16	Q Trifectayou had previously testified that
17	Trifecta hired other companies to send text messages,
18	correct?
19	A Correct.
20	Q Did Stonebridge ever supervise or direct the
21	manner by which those text messages were sent?
22	A No.
23	Q Did Stonebridge have any control over the
24	distribution of those text messages?
25	MR. OCHOA: Object. Lack of foundation.



8/9/2012

[114] 1 first--2 THE WITNESS: Sure. 3 MR. OCHOA: --if that's okay. 4 (Recess taken, 1:44-1:53 p.m.) FURTHER EXAMINATION 5 BY-MR.OCHOA: 6 7 I just had a couple follow-up questions. 8 Α Sure. You testified earlier that Trifecta did not send 9 any text messages on its own but rather it hired companies 10 11 on its behalf to send text messages; is that correct? 12 Α Correct. 13 Was it your testimony that you can't recall the 14 names of all those companies? 15 Α Correct. 16 Can you recall any of the numbers used to 17 send text messages by these companies? 18 Α No. 19 MR. OCHOA: Okay. I have nothing else. THE WITNESS: 20 Okay. 21 MS. CHEUNG: May I ask one quick follow-up, 22 actually? 23 FURTHER EXAMINATION 24 BY-MS.CHEUNG: 25 And this is related to what I'd asked before about



•	1	1		٦
	Т	Ŧ	J	J

the callers who would call in to Trifecta's calling centers.

And my question is, during the time that Trifecta performed services for Stonebridge, you had mentioned that there were other clients that Trifecta performed services for, right?

A Correct.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Q So during the time that Trifecta performed services for Stonebridge, did every caller into the call-in center get offered the Stonebridge call-back?

A No.

MS. CHEUNG: That's it.

MR. OCHOA: Just one follow-up.

FURTHER EXAMINATION

BY-MR.OCHOA:

Q How do you know that Stonebridge was not offered--how do you know that Stonebridge was not offered on every
inbound call?

A There's a transition of scripting. Stonebridge was not considered—it wasn't the lead—in sale or the reason why the people called in.

Q Uh-huh (Affirmative).

A Every sale--there was always--there's a market avenue. Nobody was going to call--nobody called in for the Stonebridge marketing avenue.

Q What do you mean when you say "marketing avenue"?

A So like when you place--I'll just use something in



r	٦.	7	-	1
	F		h	- 1
L	_	_	\sim	Ы

	[110]
1	today's day: McDonald's says, you know, one-dollar
2	hamburgers, right? You're going to McDonald's for the one-
3	dollar hamburgers, but "I'll take a soda with that too."
4	Stonebridge was the soda.
5	Q I see. So Stonebridge would have been offered
6	second on the calls, or third?
7	A Theoretically, it could be anyin a different
8	position. Who knowsit could have been second. It could
9	have been third. I don't know.
10	MR. OCHOA: Okay. Thank you.
11	THE WITNESS: Is that it?
12	MR. OCHOA: I have nothing further.
13	MS. CHEUNG: I have nothing.
14	MR. OCHOA: Do you have anything?
15	MS. CROWLEY: No.
16	THE REPORTER: Who wanted copies?
17	THE WITNESS: Of thetoday?
18	THE REPORTER: Yeah, I'm asking these guys.
19	MS. CROWLEY: I asked Alex to let me know if there
20	was any format orI haven't heard back, but I've got your
21	card.
22	(A discussion was held off the record.)
23	THE REPORTER: Ms. Cheung, did you want one?



23

24

25

MS. CHEUNG: I do. And let me--let me check on--I

thought maybe we arranged for something, or maybe we haven't

8/9/2012

1	yet, but I would like a copy. And normal turnaround is
2	fine.
3	(Deposition concluded at 1:55 p.m.)
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	



1 CERTIFICATE 2 State of Utah 3 County of Salt Lake) 4 5 6 I hereby certify that the witness in the foregoing 7 deposition was duly sworn to testify to the truth, the 8 whole truth, and nothing but the truth in the 9 within-entitled cause; 10 That said deposition was taken at the time and place 11 herein named; 12 That the testimony of said witness was reported by me 13 in stenotype and thereafter transcribed into typewritten 14 15 form. I further certify that I am not of kin or otherwise 16 associated with any of the parties of said cause of action 17 and that I am not interested in the event thereof. 18 19 Notary Public SCOTT M. KNIGHT Commission Number 656394 20 My Commission Expires June 19, 2016 State of Utah 21 Scott M. Knight, RPR 22 Utah License Number 110171-7801 23 24

Exhibit 5



PBX-Change 5706 Benjamin Center Drive Suite 116 Tampa, FL 33634 Invoice date
Oct 19th, 2010

Invoice # 31536

Customer # 3998 Old #:7273028119

INVOICE

Group Service Address

Group Call Center - Pine

Trifecta Marketing Group 3985 Gateway Centre Blvd Suite 200 Pinellas Park, FL 33782

Accounts payable

Call Center - Pinellas Park 3985 Gateway Centre Blvd \#200 Pinellas Park, FL 33782

Terms: Payable upon receipt

CHARGES

Ref	Description	Amount
26765	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8777285608, 8777285886, 8777285903, 8777287944, 8777288045	DV-22
	TF DID: 8772341724, 8773370033, 8773371407, 8773376649, 8773382942	
26770	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8777285731, 8777285890, 8777287284, 8777288044, 8777288671	50.22
	TF DID: 8772357755, 8773371280, 8773375456, 8773378011, 8773385252	
26768	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8773974363, 8773974365, 8773974367, 8773974369, 8773977611	J
	TF DID: 8773385345, 8773387225, 8773391122, 8773395327, 8773405777	
26773	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8773974364, 8773974366, 8773974368, 8773977604, 8773977618	
	TF DID: 8773385392, 8773388113, 8773391557, 8773397117, 8773416120	
26774	10 Level 3 Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8778431992, 8778440482, 8778442732, 8778444799, 8778445395	43.2 5
	TF DID: 8773420287, 8773420428, 8773420501, 8773421245, 8773421382	
26772	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8778432169, 8778440641, 8778444798, 8778444939, 8778448456	
	TF DID: 8773420421, 8773420497, 8773420545, 8773421318, 8773421391	
26766	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8775759206, 8775759458, 8775759461, 8775759466, 8775759469	
	TF DID: 8774090004, 8774091122, 8774091359, 8774099363, 8774099377	
26769	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8775759302, 8775759460, 8775759465, 8775759468, 8775759512	
	TF DID: 8774090265, 8774091352, 8774099362, 8774099364, 8774099380	
26767	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8774376790, 8774380482, 8774389007, 8774390044, 8774390276	33.25
	<u>TT DID: 8777115429</u> , 8777115436, 8777115440, 8777115443, 8777115448	
26771	10 Toll Free Phone Numbers (DID) (10/19/10 - 11/01/10)	\$6.29
	TF DID: 8774377870, 8774383137, 8774389494, 8774390066, 8774395599	50.27
	TF DID: 8777115430, 8777115439, 8777115442. 8777115446, 8777115449	
26764	Ordering Fee for 100 new tll free numbers	\$250.00
		32.70.00



26790	Toll Free Usage Oct 10 - Oct 17 / 2010 197,662 7 mm	\$3755.59
26793	Interstate Usage Oct 10 - Oct 17 / 2010 59,050.1 min	\$649.55
26794	Intra-state Usage Usage Oct 10 - Oct 17 / 2010 4,730.9 min	\$52.04
26795	USF Fees on TF & LD Usage Oct 10 - 17/2010 - 12.9%	\$574.98
26796	Local Inbound Usage Oct 10 - Oct 17 / 2010 5.161.5 min	\$56.78
	Total	\$5401.84

NEW CHARGES SUB-TOTAL \$5401.84

TAXES, SURCHARGES, AND FEES

Ref Description	Amount
PINELLAS County CST (State 6.8%, GR 2.37%, Local 6.0%)	\$781.53
Taxes, Surcharges, and Fees Total	\$781.53

NEW CHARGES TOTAL \$6183,37

CREDITS, PAYMENTS, AND ADJUSTMENTS

Ref	Description	Amount
	Payment received 11/01/10	\$6183.37
	Credits, Payments, and Adjustments Total	\$6183.37

Balance Due - Payable upon receipt \$0.00

Notes

- 1. Thank you for choosing PBX-Change as your Premier VoIP Service Provider.
- 2. Tech support is available at support@PBX-Change.com or 813.356.0100.
- 3. For billing inquiries please e-mail billing@PBX-Change.com or call us at (813)243-8850 option 3.
- 4. Note: All past due amounts are subject to a 15.00 Late Payment Penalty. Service is subject to interruption if invoice remains unpaid until 10th of following month.

Exhibit 6



PBX-Change 5706 Benjamin Center Drive Suite 116 Tampa, FL 33634

Trifecta Marketing Group

3985 Gateway Centre Blvd

Pinellas Park, FL 33782

Accounts payable

Suite 200

Oct 20th, 2010

Invoice # 31537

Customer # 3998 Old #:7273028119

INVOICE

Service Address

Call Center - Pinellas Park 3985 Gateway Centre Blvd \#200 Pinellas Park, FL 33782

Terms: Payable upon receipt

CHARGES

Ref	Description	Amount
26765	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8777285608, 8777285886, 8777285903, 8777287944, 8777288045	
	TF DID: 8772341724, 8773370033, 8773371407, 8773376649, 8773382942	
26770	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8777285731, 8777285890, 8777287284, 8777288044, 8777288671	
	TF DID: 8772357755, 8773371280, 8773375456, 8773378011, 8773385252	
26768	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8773974363, 8773974365, 8773974367, 8773974369, 8773977611	
	TF DID: 8773385345, 8773387225, 8773391122, 8773395327, 8773405777	
26773	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8773974364, 8773974366, 8773974368, 8773977604, 8773977618	
	TF DID: 8773385392, 8773388113, 8773391557, 8773397117, 8773416120	
26774	10 Level 3 Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8778431992, 8778440482, 8778442732, 8778444799, 8778445395	
	TF DID: 8773420287, 8773420428, 8773420501, 8773421245, 8773421382	
26772	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8778432169, 8778440641, 8778444798, 8778444939, 8778448456	
	TF DID: 8773420421, 8773420497, 8773420545, 8773421318, 8773421391	
26766	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8775759206, 8775759458, 8775759461, 8775759466, 8775759469	
	TF DID: 8774090004, 8774091122, 8774091359, 8774099363, 8774099377	
26769	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8775759302, 8775759460, 8775759465, 8775759468, 8775759512	
	TF DID: 8774090265, 8774091352, 8774099362, 8774099364, 8774099380	
26767	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8774376790, 8774380482, 8774389007, 8774390044, 8774390276	
	TF DID: <u>8777115429</u> , 8777115436, 8777115440, 8777115443, 8777115448	
26771	10 Toll Free Phone Numbers (DID) (11/01/10 - 12/01/10)	\$15.00
	TF DID: 8774377870, 8774383137, 8774389494, 8774390066, 8774395599	
	TF DID: 8777115430, 8777115439, 8777115442, 8777115446, 8777115449	
	Total	\$150.00



NEW CHARGES SUB-TOTAL \$150.00

TAXES, SURCHARGES, AND FEES

Ref Description	Amount
PINELLAS County CST (State 6.8%, GR 2.37%, Local 6.0%)	\$22.76
Taxes, Surcharges, and Fees Total	\$22.76

NEW CHARGES TOTAL \$172.76

CREDITS, PAYMENTS, AND ADJUSTMENTS

Ref	Description	Amount
	Payment received 11/03/10	\$172.76
	Credits, Payments, and Adjustments Total	\$172.76

Balance Due - Payable upon receipt \$0.00

Notes

- 1. Thank you for choosing PBX-Change as your Premier VoIP Service Provider.
- 2. Tech support is available at support@PBX-Change.com or 813.356.0100.
- 3. For billing inquiries please e-mail billing@PBX-Change.com or call us at (813)243-8850 option 3.
- 4. Note: All past due amounts are subject to a 15.00 Late Payment Penalty. Service is subject to interruption if invoice remains unpaid until 10th of following month.

PBX-Change Flexible technology for voice and data

Exhibit 7



PBX-Change 5706 Benjamin Center Drive Suite 116 Tampa, FL 33634 Invoice date Nov 11th, 2010 Invoice # 31672

Customer # 3998 Old #:7273028119

INVOICE

Accounts payable Trifecta Marketing Group 3985 Gateway Centre Blvd Suite 200 Pinellas Park, FL 33782 Service Address Call Center - Pinellas Park 3985 Gateway Centre Blvd #200 Pinellas Park, FL 33782

Terms: Payable upon receipt

CHARGES

Ref	Description	Amount
6982	4 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 6232394511, 6232394512, 6232394513, 6232394514 Phoenix inbound only	\$6.00
23577	1 Phone Number (DID) (12/01/10 - 01/01/11) DID: 7272104700 Around the World Printing	\$1.50
23580	10 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7272104701, 7272104702, 7272104703, 7272104704, 7272104705, 7272104706 DID: 7272104707, 7272104708, 7272104709, 7272104710 Around the World Printing	\$15.00
23581	10 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7272104711, 7272104712, 7272104713, 7272104714, 7272104715, 7272104716 DID: 7272104717, 7272104718, 7272104719, 7272104720 Around the World Printing	\$15.00
23583	1 Phone Number (DID) (12/01/10 - 01/01/11) DID: 7272104721 Around the World Printing	\$1.50
25465	4 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7273028119 (BTN), 7273028116 (Fax) DID: 7273028114 (Inbound & local outbound), 7273028115 (Impulse Local)	\$6.00
26749		\$13.50
26747	10 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7273698856, 7274981744, 7275654984, 7275654732, 7274980792, 7274984180 DID: 7274981741, 7274981753, 7275654749, 7274984126	\$15.00
8033	5 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7274985679, 7274985680, 7274982476, 7275649776, 7274985682	\$7.50
8028	10 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7274985681, 7274985690, 7275649788, 7274985688, 7275649492, 7274982475 DID: 7275649491, 7275649490, 7274982477, 7274985684	\$15.00
22853	3 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7274985683, 7274985687, 7274985833	\$4.50
8029	10 Phone Numbers (DID) (12/01/10 - 01/01/11) DID: 7274985689, 7274982474, 7275649725, 7274985686, 7274982478, 7275654665 DID: 7274985691, 7274985685, 7273696509, 7275649681	\$15.00



25466	5 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11)	\$10.00
26748	TF DID: 8009630712, 8009630713, 8009632942, 8009635992, 8009636097 10 Phone Numbers (DID) (12/01/10 ~ 01/01/11)	£15 00
26748	DID. 8135794098, 8137744583, 8134187629, 8137743841, 8134632310, 8137743831	\$15.00
	DID. 8137744538, 8134632311, 8135794608, 8134187633	
8026	10 Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15,00
	DID: 8137745150, 8137745126, 8133210199, 8136398842, 8135791623, 8139900538	315.00
	DID. 8136398719, 8137743825, 8137743079, 8134638542	
8032	Phone Numbers (DID) (12/01/10 - 01/01/11)	\$7.50
174734	DID. 8135791270, 8133210118, 8136398827, 8135792881	ψ / (C/Q
8027	10 Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
0021	DID: 8137743775, 8137743816, 8137745147, 8137745127, 8136398852, 8135791624	\$10.00
	DID: 8137743828, 8136398645, 8136398838, 8136398037	
8030	5 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11)	00.012
0030	TF DID. 8772751148, 8772760980, 8772760982, 8772761250, 8772760954	\$10.00
0071		
8031	5 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11)	\$10.00
	TF DID: 8772761254, 8772764179, 8772767991, 8772768611, 8772768924	
9252	5 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11)	\$10.00
	TF DID: 8773019899, 8773019902, 8773019904, 8773019907, 8773019922	
9253	5 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11)	\$10.00
	TF DID: 8773019901, 8773019903, 8773019905, 8773019908, 8773019923	
26765	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID: 8777285608, 8777285886, 8777285903, 8777287944, 8777288045	
	TF DID: 8772341724, 8773370033, 8773371407, 8773376649, 8773382942	
26770	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID: 8777285731, 8777285890, 8777287284, 8777288044, 8777288671	
	TF DID: 8772357755, 8773371280, 8773375456, 8773378011, 8773385252	
10736	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$20.00
	TF DID: 8773397694, 8773397695, 8773397696, 8773397698, 8773397699	
	TF DID: 8773397711, 8773397712, 8773397713, 8773397714, 8773397715	
26768	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID: 8773974363, 8773974365, 8773974367, 8773974369, 8773977611	
	TF DID: 8773385345, 8773387225, 8773391122, 8773395327, 8773405777	
26773	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID: 8773974364, 8773974366, 8773974368, 8773977604, 8773977618	
	TF DID. 8773385392, 8773388113, 8773391557, 8773397117, 8773416120	
26774	10 Level 3 Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID: 8778431992, 8778440482, 8778442732, 8778444799, 8778445395	
	TF DID. 8773420287, 8773420428, 8773420501, 8773421245, 8773421382	
26772	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID: 8778432169, 8778440641, 8778444798, 8778444939, 8778448456	
	TF DID. 8773420421, 8773420497, 8773420545, 8773421318, 8773421391	
26766	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID: 8775759206, 8775759458, 8775759461, 8775759466, 8775759469	
	TF DID: 8774090004, 8774091122, 8774091359, 8774099363, 8774099377	
26769	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	TF DID. 8775759302. 8775759460, 8775759465, 8775759468, 8775759512	ψ 11.10V
	TF DID: 8774090265, 8774091352, 8774099362, 8774099364, 8774099380	
9689	4 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11)	\$8.00
.00,		30.00

TF DID: 8774324758, 8774351404, 8774351405, 8774351406 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 DID: 8774481971, 8774481972, 8774481973, 8774481974, 8774481975, 8774481977 DID: 8774481978, 8774481979, 8774481981, 8774481982 25469 10 Level 3 Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 DID: 8774482955, 8774482957, 8774482958, 8774482959, 8774482960, 8774482961 DID: 8774482963, 8774482964, 8774482966, 8774482967 25474 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 DID: 8774485773, 8774485776, 8774485779, 8774485784, 8774485786, 8774485787 DID: 8774485788, 8774485789, 8774485790, 8774485791 25468 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 DID: 8774486686, 8774486974, 8774487013, 8774487014, 8774487015, 8774487016 DID: 8774487017, 8774487021, 8774487022, 8774487023 10735 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 TF DID: 8774566274, 8774566280, 8774566289, 8774566357, 8774566360 TF DID: 8774566361, 8774566367, 8774566369, 8774566370, 8774566371 6978 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11) \$10.00 TF DID: 8774754180, 8774814909, 8774814910, 8775325967, 8775325968 6979 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11) \$2.00 TF DID: 8775325969 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 TF DID: 8775352339, 8775352364, 8775352366, 8775352367, 8775352369 TF DID: 8775352370, 8775352371, 8775352372, 8775352375, 8775352376 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 DID: 8775544631, 8775544634, 8775544645, 8775544649, 8775544659 DID: 8775544660, 8775544661, 8775544668, 8775544669 8034 5 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11) \$10.00 TF DID: 8776123984, 8776124046, 8776124047, 8776124048, 8776124049 8035 5 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11) \$10.00 TF DID: 8776124051, 8776124052, 8776124056, 8776124058, 8776124060 25471 10 Level 3 Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 DID: 8776635057, 8776635339, 8776635345, 8776635410, 8776635411, 8776635412 DID: 8776635413, 8776635414, 8776635415, 8776635416 9619 9 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11) \$18.00 TF DID: 8776804175, 8776804177, 8776804179, 8776804183, 8776804176 TF DID: 8776804178, 8776804180, 8776804182, 8776804184 26767 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$15.00 TF DID: 8774376790, 8774380482, 8774389007, 8774390044, 8774390276 11 DID: 8777115429, 8777115436, 8777115440, 8777115443, 8777115448 26771 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$15.00 TF DID: 8774377870, 8774383137, 8774389494, 8774390066, 8774395599 TF DID: 8777115430, 8777115439, 8777115442, 8777115446, 8777115449 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$20.00 TF DID: 8777750388, 8777750389, 8777750390, 8777750456, 8777750527 TF DID: 8777750529, 8777750530, 8777750531, 8777750532, 8777750533 10732 5 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11) \$10.00 TF DID: 8777864902, 8777864903, 8777864904, 8777864906, 8777864907

\$20.00

25472 10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)

DID. 8777958768, 8777958769, 8777958770, 8777958771, 8777958772, 8777958773

	DID: 8777958775, 8777958776, 8777958779, 8777958781	
25467	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$20.00
	DID 8778591841.8778591842.8778591843.8778593740.8778595601.8778595612	
	DID: 8778595615, 8778595616, 8778595617, 8778595618	
25476	10 Toll Free Phone Numbers (DID) (12/01/10 - 01/01/11)	\$20.00
	DTD: 8778595619, 8778595620, 8778595621, 8778595624, 8778595628, 8778595630	
	DID: 8778595631, 8778595632, 8778595635, 8778595636	
25475	10 Phone Numbers (DID) (12/01/10 - 01/01/11)	\$15.00
	DID: 8778595637, 8778595639. 8778595640, 8778595641, 8778595642. 8778595643	
	DID. 8778595645, 8778595647, 8778595648, 8778595649	
22975	1 Toll Free Phone number (TF DID) (12/01/10 - 01/01/11)	\$2.00
	TF DID: 8887515186 (Around the World Printing)	
23002	1 Phone Number (DID) (12/01/10 - 01/01/11)	\$1.50
	DID. 9412091694	
24875	1 Phone Number (DID) (12/01/10 - 01/01/11)	\$1.50
	DID: 9414624329	
	Wam Media Group	
23576	1 - E911 Fees - per DID (12/01/10 - 01/01/11)	\$1.00
	Around the World Printing	
23579	10 - E911 Fees - per DID (12/01/10 - 01/01/11)	\$10.00
	Around the World Printing	
23582	1 - E911 Fees - per DID (12/01/10 - 01/01/11)	\$1.00
	Around the World Printing	
24874	1 - E911 Fees - per DID (12/01/10 - 01/01/11)	\$1.00
22854	10 - E911 Fees - per DID (12/01/10 - 01/01/11)	\$10.00
6984	2 Phone Line with Domestic LD (12/01/10 - 01/01/11)	\$60.00
6987	2 - E911 Fees - per DID (12/01/10 - 01/01/11)	\$2.00
23578	10 - E911 Fees - per DID (12/01/10 - 01/01/11)	\$10.00
	Around the World Printing	
	Total	\$811.00
· ·		NEW CHARGES SUB-TOTAL \$811.00
TAXE	S, SURCHARGES, AND FEES	
Ref D	escription	Amount
Pì	INELLAS County CST (State 6.8%, GR 2.37%, Local 6.0%)	\$113.02
Τε	axes, Surcharges, and Fees Total	\$113.02
		NEW CHARGES TOTAL \$924.02
CRED	ITS, PAYMENTS, AND ADJUSTMENTS	
Ref	Description	Amount
	Payment received 12/06/10	\$924.02

Case 3:11-cv-00043-RS Document 69-1 Filed 08/29/12 Page 75 of 98

- 1. Thank you for choosing PBX-Change as your Premier VoIP Service Provider.
- 2. Tech support is available at support@PBX-Change.com or 813.356.0100.
- For billing inquiries please e-mail billing@PBX-Change.com or call us at (813)243-8850 option 3.

 Note: All past due amounts are subject to a 15.00 Late Payment Penalty. Service is subject to interruption if invoice remains unpaid until 10th of following month.

PBX-Change Flexible technology for voice and data

T-Mobile USA
Law Enforcement Relations Group
4 Sylvan Way
Parsippany, New Jersey 07054
Phone (973) 292-8911
Fax (973) 292-8697

Date Jun 27, 2012

RYAN ANDREWS

CHICAGO, IL

Dear ANDREWS

This is in response to the Civil Subpoena, dated Jun 08, 2012, and served upon T-Mobile USA, Inc. on Jun 27, 2012. This subpoena requests Subscriber Information for the T-Mobile subscriber associated with MSISDN: 650-283-0793.

A search of our subscriber database discloses the following information:

Billing Account Number: 55553737

Billing Account Status: Deactivated

Billing Account Name: vincent none montalbano

Date of Birth: 11/27/1990

Social Security Number:

Company Name: N/A

Address: none none, none

Telephone 1: N/A

Telephone 2: N/A

IMSI: 310260434427230

Mobile Number:

650-283-0793

Mobile Number Name:

vincent none montalbano

Date Account Established:

11/15/2010

MSISDN Status:

Deactivated

Disconnect Type and Date:

Deactivated 01/31/2011

Post Paid/Pre-Paid:

Pre-Paid

Last Refill Date:

11-27-2010

Ported Indicator:

N/A

Original materials follow via US Mail.

Should you have any questions regarding this information please feel free to contact me at your convenience. My direct telephone number is: 973-292-8681.

Very truly yours,

Vanessa Dunston

T-Mobile Law Enforcement Relations Group

FLORIDA DEPARTMENT OF STATE DIVISION OF CORPORATIONS



Previous on List

Next on List

Return To List

Events

No Name History

Detail by Entity Name

Florida Limited Liability Company

IMPULSE MARKETING LLC

Filing Information

Document Number L09000015714

FEI/EIN Number

NONE

Date Filed

02/17/2009

State

FL

Status

INACTIVE

Last Event

ADMIN DISSOLUTION FOR ANNUAL REPORT

Event Date Filed

09/24/2010

Event Effective Date NONE

Principal Address

3985 GATEWAY CENTER BLVD. PINELLAS PARK FL 33782

Changed 07/27/2009

Mailing Address

3985 GATEWAY CENTER BLVD. PINELLAS PARK FL 33782

Changed 07/27/2009

Registered Agent Name & Address

BAKER, GARY H

3993 ARLINGTON DRIVE

PALM HARBOR FL 34685 US

Manager/Member Detail

Name & Address

Title MGRM

MONTALBANO, JOSEPH A 13779 58TH ST. NORTH, SUITE 312 CLEARWATER FL 33760

Annual Reports

www.sunbiz.org - Department of State

http://sunbiz.org/scripts/cordet.exe?action=DETFIL&inq_doc...

No Annual Report	ts Filed		
Document Ima	ges		
08/02/2010 COF	RLCMMRES	(View image in PDF format)	
07/27/2009 ADD	RESS CHANGE	(View image in PDF format)	
<u>02/17/2009 Flori</u>	da Limited Liabili	\underline{V} (View image in PDF format)	
<u>02/17/2009 COF</u>	RLCMMRES	(View image in PDF format)	
Note: This is not o	fficial record. See	documents if question or conflict.	
Previous on List	Next on List	Return To List	Entity Name Search
<u>Events</u>	No Name Hist	ory	Submit
	Hom	○ Contact us Document Searches E-Filino Serv Copyright © and Privacy Policies State of Florida, Department of State	ices Forms Help

2 of 2 8/27/12 2:56 PM

1	Sean Reis (SBN 184044) Edelson McGuire, LLP			
2	30021 Tomas Street, Suite 300			
3	Rancho Santa Margarita, California 92688 Tel: 949.459.2124			
4	Fax: 949.459.2123			
5	sreis@edelson.com			
6	Ryan Andrews (<i>Pro Hac Vice</i>) randrews@edelson.com			
7	John C. Ochoa (<i>Pro Hac Vice</i>)			
8	jochoa@edelson.com Edelson McGuire, LLC			
9	350 North LaSalle, Suite 1300 Chicago, Illinois 60654			
10	Tel: 312.589.6370			
11	Fax: 312.589.6378			
12	Counsel for Plaintiff			
13	UNITED STATES D	ISTRICT COURT		
14	NORTHERN DISTRICT OF CALIFORNIA SAN FRANCISCO DIVISION			
15	SALVI IGHVOIS			
16	JESSICA LEE, individually and on behalf of a	Case No. CV 11-0043-RS		
17	class of similarly situated individuals,	PLAINTIFF'S PARTIAL RESPONSE		
18	Plaintiff,	TO DEFENDANT STONEBRIDGE LIFE INSURANCE COMPANY'S		
19	v.	FIRST SET OF INTERROGATORIES		
20	STONEBRIDGE LIFE INSURANCE			
21	COMPANY, a Vermont corporation, and TRIFECTA MARKETING GROUP, LLC, a	Judge: Hon. Richard Seeborg		
22	Florida limited liability company,			
23	Defendants.			
24				
25				
26				
27				
28				
20	PLAINTIFF'S PARTIAL RESP. TO DEFENDANT'S 1ST SET (OF INTERROGATORIES Case No. CV 11-0043-RS		

Plaintiff Jessica Lee ("Plaintiff"), by and through her attorneys, pursuant to Rules 26 and 33 of the Federal Rules of Civil Procedure, hereby responds in part to Defendant Stonebridge Life Insurance Company's ("Defendant" or "Stonebridge") First Set of Interrogatories (the "Interrogatories") as follows:

General Objections

The following general objections apply to all Interrogatories, definitions and instructions, regardless of whether specific objections are also made. By providing information or documents in response to an Interrogatory, Plaintiff does not waive any objection she may have to the Interrogatory.

- 1. Plaintiff objects to each Interrogatory, definition, and instruction, to the extent they seek or call for the production or disclosure of information protected by the attorney-client privilege and the work product doctrine, or any other applicable privilege or doctrine. By responding to any interrogatory, Plaintiff does not waive, and hereby retains, any applicable privilege or doctrine as to that interrogatory, or any other supplemental interrogatories.
- 2. Plaintiff objects to each interrogatory, definition, and instruction, to the extent they seek or call for the production or disclosure of any confidential, sensitive, or otherwise private information or documents of Plaintiff. By responding to any interrogatory, Plaintiff does not waive, and hereby retains, the right to object to the disclosure or production of such information or documents and to declare such information or documents confidential or for "Attorneys Eyes Only."
- 3. In the event that privileged or confidential information or documents are produced or disclosed, the production or disclosure, unless otherwise expressly stated to the contrary in writing at the time of production or disclosure, is inadvertent and shall be deemed to be null, void, and of no legal consequence. Defendant and its counsel are instructed to refrain from reading or copying any inadvertently used document that contains such privileged or confidential information if they have been advised of the privileged or confidential nature of the information by Plaintiff or otherwise become aware of its privileged or confidential nature, and to return it (and all copies made), immediately to Plaintiff's counsel.

- 4. Plaintiff objects to Stonebridge's definition of "YOU" on the grounds that it is overly broad and unduly burdensome to the extent that it purports to include persons and entities outside of Plaintiff Jessica Lee, including but not limited to "any person acting or purporting to act on her behalf, including but not limited to any and all present or former employees, agents, representatives, or attorneys." Plaintiff will interpret these terms and any other reference to "YOU," in these Interrogatories as referring to Plaintiff Jessica Lee and answer accordingly.
- Plaintiff further objects to each interrogatory, definition, and instruction to the
 extent they seek to impose obligations different than those imposed by the Federal Rules of Civil
 Procedure or the Local Rules of this Court.
- 6. Plaintiff objects to each interrogatory, definition, and instruction to the extent they seek documents that are unreasonably cumulative or duplicative, that are publicly available, that are already in the possession, custody, or control of Defendant or its counsel, that are of no greater burden for Defendant to obtain than Plaintiff, or that are obtainable from some other source that is more convenient, less burdensome, or less expensive, that are otherwise more appropriately directed to another, and/or to the extent that compliance would be unduly burdensome, expensive, or oppressive. Unless otherwise indicated specifically below, Plaintiff will not produce such documents.
- 7. Plaintiff objects to each interrogatory, definition, and instruction to the extent they are unreasonably vague, overly broad, unduly burdensome, cumulative, duplicative, seek information that is not relevant or reasonably calculated to lead to the discovery of admissible evidence, seek information that is not in the custody, possession, or control of Plaintiff, or seek information that is obtainable from another source that is more convenient, less burdensome, and less expensive.
- 8. In responding to these interrogatories, Plaintiff does not concede the relevance, materiality, or admissibility of any of the documents or information sought therein. Plaintiff's responses are made subject to and without waiving any objections as to relevance, materiality, or admissibility.
- 9. Plaintiff objects to each interrogatory, definition, and instruction to the extent they PLAINTIFF'S PARTIAL RESP. TO DEFENDANT'S 1ST SET OF INTERROGATORIES Case No. CV 11-0043-RS

incorporate or call for a legal conclusion or incorrect conclusion of fact, or rely on a legal conclusion or incorrect conclusion of fact. Plaintiff's responses herein shall not be construed as stating or implying any conclusions of law or incorrect conclusions of fact concerning the matters referenced in any interrogatory.

- 10. Plaintiff's investigation in this action continues, and the following answers to Defendant's interrogatories reflect only the current status of Plaintiff's knowledge. Plaintiff reserves the right to supplement and/or amend her answers as additional information becomes known to her, including information collected through discovery.
- 11. The foregoing general objections and statements apply to each of the particular interrogatories propounded by Defendant and are hereby incorporated within each specific answer set forth below.

<u>Non-Waiver</u>

Plaintiff's responses are made and documents are produced without waiving her right to object (on the grounds of relevancy, hearsay, materiality, competency, or any other ground) to the use of her responses or documents in any subsequent stage or proceeding in this action or any other action.

Interrogatory Responses

INTERROGATORY NO. 2

With respect to the text message identified in paragraph 22 of the AMENDED COMPLAINT, provide the following information: (a) the full content of the text message; (b) the date and time the text message was received; (c) the number that appeared in the "form" field; and (d) whether YOU took any action to follow up on or accept any offer provided in the text message or in response to the text message.

RESPONSE: In addition to the general objections above, Plaintiff objects to this Interrogatory on the grounds that the information sought is within Defendant's possession, custody or control. Subject to and without waiving this objection, or any of the general objections above, Plaintiff states as follows:

(a) The full content of the text message received was:

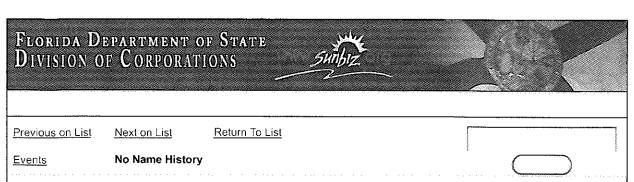
PLAINTIFF'S PARTIAL RESP. TO DEFENDANT'S 1ST SET OF INTERROGATORIES Case No. CV 11-0043-RS

1 Thanks 4 Visiting Our Website Please Call 877-711-5429 To Claim Your \$100 2 Walmart Gift Card Voucher! Reply STOP 2 Unsub 3 4 The text message was received on November 30, 2010 at 10:48 a.m. (b) 5 The text message came from phone number 650-283-0793. (c) 6 I took no action to follow up on the receipt of the message other than to forward (d) 7 the message without any alteration to my counsel, Edelson McGuire, LLC for the purpose of 8 seeking legal advice. I have confirmed that, other than the fact that the text message I received 9 was not in all capital letters, the text message set forth in Paragraph 22 of the Amended 10 Complaint is the exact text message that I forwarded to my counsel after receipt. 11 Investigation continues, and Plaintiff reserves the right to supplement her response to this 12 request at an appropriate time. 13 INTERROGATORY NO. 3 14 IDENTIFY each PERSON YOU forwarded or sent the text message identified in 15 paragraph 22 of the AMENDED COMPLAINT to. 16 RESPONSE: In addition to the general objections above, Plaintiff objects to this Interrogatory 17 on the grounds that the information sought is protected by the attorney-client privilege. Subject 18 to and without waiving this objection, or any of the general objections above, Plaintiff states that 19 shortly after receipt of the text message identified in her Response to Interrogatory 2 above, 20 Plaintiff forwarded the text message without any alteration to her counsel, Edelson McGuire, 21 LLC, for the purpose of seeking legal advice. Investigation continues, and Plaintiff reserves the 22 right to supplement her response to this request at an appropriate time. 23 24 Dated: <u>August 29</u>, 2012 25 Respectfully Submitted, 26 JESSICA LEE, individually and on behalf of a class of similarly situated individuals 27 28 BY: /s/ Sean Reis PLAINTIFF'S PARTIAL RESP. TO DEFENDANT'S 1ST SET OF INTERROGATORIES Case No. CV 11-0043-RS

[1
1	One of her attorneys
2	
3	Sean Reis (SBN 184044) Edelson McGuire, LLP
4	30021 Tomas Street, Suite 300 Rancho Santa Margarita, California 92688
5	Tel: 949.459.2124
6	Fax: 949.459.2123 sreis@edelson.com
7	Ryan Andrews (<i>Pro Hac Vice</i>)
8	randrews@edelson.com John C. Ochoa (<i>Pro Hac Vice</i>) jochoa@edelson.com
9	Edelson McGuire, LLC
10	350 North LaSalle, Suite 1300 Chicago, Illinois 60654
11	Tel: 312.589.6370 Fax: 312.589.6378
13	
14	
15	
16	·
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
	PLAINTIFF'S PARTIAL RESP. TO DEFENDANT'S 1ST SET OF INTERROGATORIES Case No. CV 11-0043-RS

VERIFICATION I, Jessica Lee, hereby certify that I have read the foregoing Plaintiff's Partial Response to Defendant Stonebridge Life Insurance Company's First Set of Interrogatories, and that said responses are true and correct to the best of my knowledge, information and belief.

1 2 3 4 5 6 7 **CERTIFICATE OF SERVICE** I, Sean Reis, an attorney, certify that on August 29, 2012, I caused the above and 8 9 foregoing Plaintiff's Partial Response to Defendant Stonebridge Life Insurance Company's 10 First Set of Interrogatories by causing true and accurate copies of such paper to be sent via electronic mail and true and accurate copies of such paper to be placed in postage prepaid 11 envelopes addressed to the persons shown below, and by causing such envelopes to be deposited 12 in the United States Mailbox located at 350 North LaSalle Street, Chicago, Illinois, on this the 13 14 29th day of August, 2012 to: 15 Tiffany Chenug TCheung@mofo.com 16 Dan Edward Marmalefsky DMarmalefsky@mofo.com 17 MORRISON & FOERSTER LLP 425 Market Street 18 San Francisco, California 94105-2482 19 Attorneys for Stonebridge Life Insurance Company 20 Stuart D. Kirchick sdkirchick@aol.com 21 Law Offices of Stuart D. Kirchick 1143 Story Road 22 Suite 210 San Jose, CA 95122 23 Attorney for Trifecta Marketing Group LLC 24 25 /s/ Sean Reis 26 27 28



Detail by Entity Name

Florida Limited Liability Company

TRIFECTA MARKETING GROUP LLC

Filing Information

Document Number L10000018779 **FEI/EIN Number** 271976591

Date Filed

02/18/2010

State

FL

Status

ACTIVE 02/18/2010

Effective Date

REINSTATEMENT

Last Event
Event Date Filed

01/04/2012

Event Effective Date NONE

Principal Address

334 E. LAKE RD.

165

PALM HARBOR FL 34685 US

Changed 01/04/2012

Mailing Address

334 E. LAKE RD.

165

PALM HARBOR FL 34685 US

Changed 01/04/2012

Registered Agent Name & Address

RUBENBAUER, ALOIS R

334 E. LAKE RD.

165

PALM HARBOR FL 34685 US

Name Changed: 01/04/2012

Address Changed: 01/04/2012

Manager/Member Detail

Name & Address

www.sunbiz.org - Department of State

 $http://sunbiz.org/scripts/cordet.exe?action = DETFIL\&inq_doc...$

Title MGRM

ARCH FUNDING GROUP, LLC 223 WALL STREET STE.177 **HUNTINGTON NY 11743 US**

Title MGRM

XCEL DIRECT INC.

26895 ALISO CREEK ROAD, # B524 ALISO VIEJO CA 92656 US

Title MGR

HERRINGTON, CURT 875 WEST JERICHO TURNPIKE SMITHTOWN NY 11787 US

Title MGR

LYON, MARK

26895 ALISO CREEK ROAD, # B524 ALISO VIEJO CA 92656 US

Annual Reports

Report Year Filed Date

2011

01/04/2012

2012

01/04/2012

Document Images

01/04/2012 -- REINSTATEMENT

View image in PDF format

02/18/2010 -- Florida Limited Liability

View image in PDF format

Note: This is not official record. See documents if question or conflict.

Previous on List

Next on List

Return To List

Entity Name Search

Events

No Name History

Submit 3

| <u>Home</u> | <u>Contact us</u> | <u>Document Searches</u> | <u>E-Filing Services</u> | <u>Forms</u> | <u>Help</u> | <u>Copyright</u> © and <u>Privacy Policies</u>

State of Florida, Department of State